

Control the Holiday Season.
Don't let it Control You!



Today

- About Scanco
- Why Distribution Automation?
- Why Manufacturing Automation?
- What Next



Presented by:

Phillip Hall



Scanco.com



@ScancoLLC

innovation.service.experience

About Scanco

Since 1989, Scanco has been a leading provider of supply chain automation software and services. From our inception, we have focused on innovative warehouse management solutions with a unique technology-driven approach. Our solutions deliver unequalled efficiency and visibility for distribution and manufacturing companies around the globe.

From basic barcoding to the most complex distribution and manufacturing operations, Scanco software is positioned to grow with our customers ever-changing business needs. We are focused on providing top-tier, fully integrated automation solutions built specifically for your ERP solution. Today, thousands of world-class distribution and manufacturing companies have automated their facilities with cutting-edge Scanco technology.

The Scanco logo, featuring the word "Scanco" in a bold, white, italicized sans-serif font. A thick red swoosh curves around the letters from the bottom left to the top right.

innovation.service.experience



“A situation will keep repeating itself until you have learned the lesson it was meant to teach you. Don’t stay in the same class forever.” – CHRIS P. GARDNER



2021:

14.1% Consumer spending increase

61.4% increase in online sales

886 Billion in Spend

- Clothing and clothing accessory stores: **up 33.1 percent.**
- Sporting goods stores: **up 20.9 percent.**
- General merchandise stores: **up 15.2 percent.**
- Furniture and home furnishings stores: **up 15 percent.**
- Electronics and appliance stores: **up 13.8 percent.**
- Building materials and garden supply stores: **up 13.5 percent.**
- Online and other non-store sales: **up 11.3 percent.**
- Health and personal care stores: **up 9.6 percent.**
- Grocery and beverage stores: **up 8.6 percent.**



So, What's That Mean for Us?



Opportunity: Sales, Service



Labor Demand



Paperwork



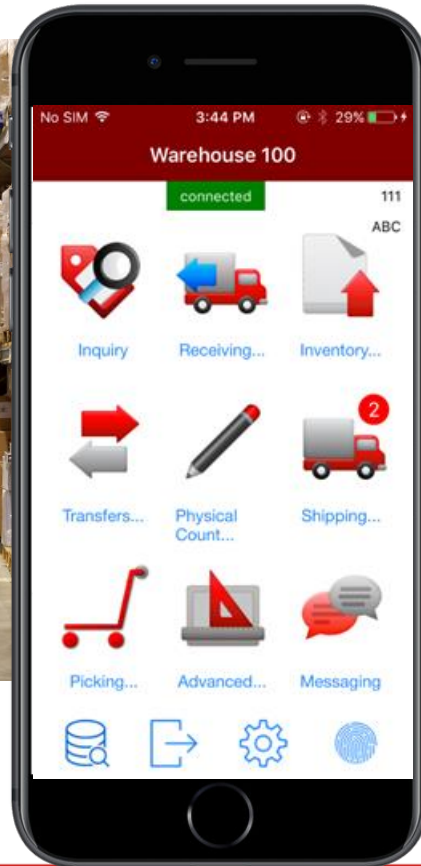
Expectations



Competition

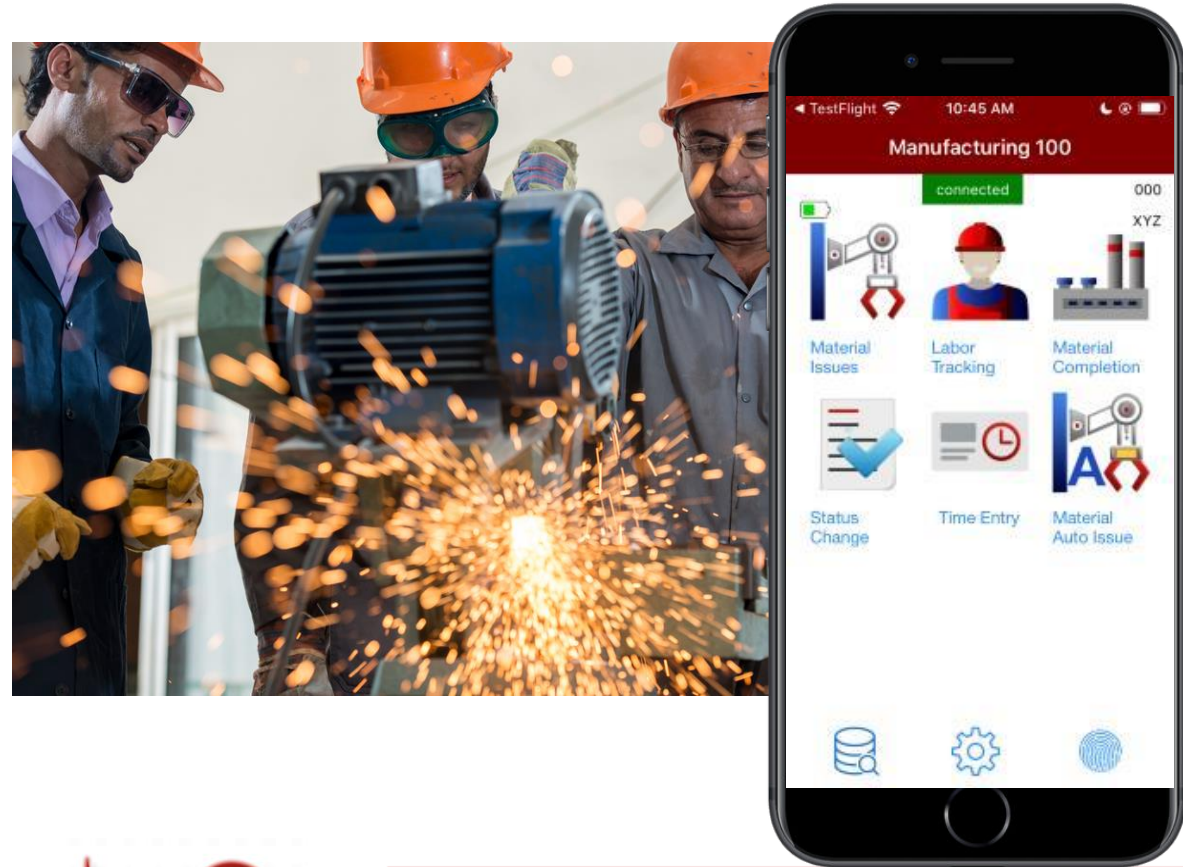


Distribution Automation: Warehouse 100



- ✓ Receiving
- ✓ Movements
- ✓ Shipping
- ✓ ***Speed, Accuracy, Visibility***
- ✓ ***Time, Money, Efficiency***

Manufacturing Automation: MFG100



- ✓ Labor
- ✓ Inventory
- ✓ Customer Service
- ✓ **Accuracy, Visibility**
- ✓ **Time, Money, Efficiency**

What Next?

www.Scanco.com

phillip@Scanco.com

330-645-9959

