

Customer Overview:

sage Data & Analytics for sage 100

October 2021



Introductions

Understanding your challenges

sage Data & Analytics



Time and cost of generating essential reports (Sage 100 & Sage 300 reporting) is extremely cumbersome and can take hours



Desire to be better connected to internal & external customers, anywhere, anytime, on any device



Want cohesive insights (understanding of reported numbers) from dashboards, coming from various business management solutions



Inefficient workflow around importing financial and operations data from various branch or various virtual teams working in different time zone into Sage 100 & Sage 300



Ability to make important business decisions in timely manner with easy-to-understand dashboards



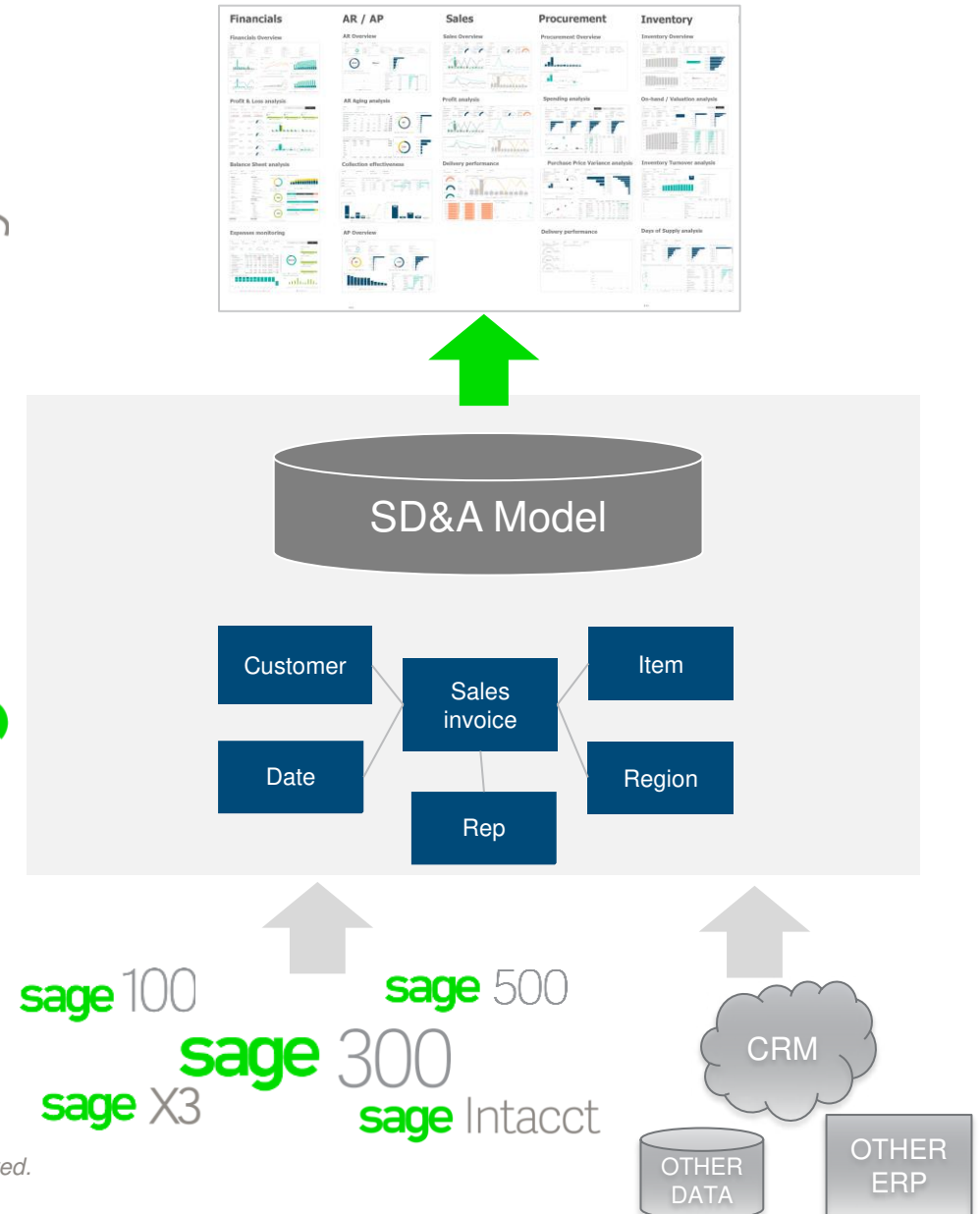
Unable to track KPIs that require information from various systems other than Sage 100 & Sage 300

SD&A – one solution for the SAGE ERP Family



- SD&A provides **smart solutions** for SAGE's ERP Family that automatically deploys world-class data and analytics.
- Producing **100s of pre-built analytical content** covering key areas such as AR, AP, Financials, Inventory, Sales and much more.
- Provides SAGE customers with a **better means of managing their ERP data today** BUT also supports wherever you go tomorrow!

sage Data & Analytics



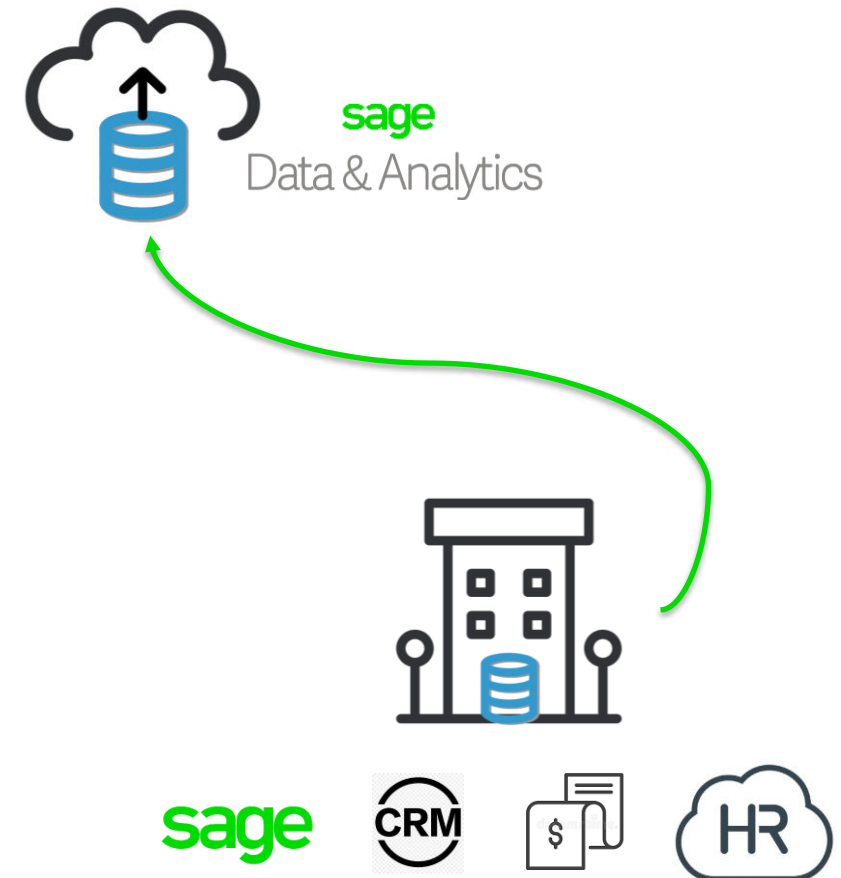
Product Demonstration



Start to benefit from the cloud



- Gives your company experience with a cloud application
- Solve the complexities of application management and ensure your focused on outcomes not upgrades/uptime.
- Helps your organization see how secure and compliant SaaS applications truly can be!
- Give you access to ANY of your organization's data whether it be on premises, in the cloud or somewhere in between!



SD&A Packaging Approach



- Deliver a solution which **can be deployed quickly** so you, as customers, can begin realizing value immediately
- **Easy to understand** pricing and packaging
- Offer pre-packaged data & analytics at **competitive price points** which will appeal to a broad range of BMS customers
- Exclusively available from your **Sage Certified Business Partner** to provide the opportunity for your greatest success with SD&A

North America SD&A Pricing & Packaging



Standard	Advanced	Premium
Entry-level plan for basic and auto-refreshed reporting in the cloud for Financial, AR and AP data. Includes the following pre-built analytics: 6 Dashboards, 11 Reports, 55 Charts, 75 KPIs.	For more advanced analytics and data design scenarios through a partner. Includes training, extra data storage and extend the pre-packaged analytics coverage.	For enterprise deployments of Data Hub. This plan enables full reporting and data model design as well as Power BI integration in addition to Data Hub's pre-built analytics.
US\$3,108 Annual	US\$5,508 Annual	US\$9,588 Annual
Included <ul style="list-style-type: none"> ✓ 2 Companies ² ✓ 1 Designer / 5 Consumers ✓ 10 GB ✓ GL, AR, AP modules (prebuilt) ✓ Analytics design & distribution ✓ Maintenance & Support ✓ 1 Scheduled refresh per day ✓ Anytime Learning 	Included <ul style="list-style-type: none"> ✓ 5 Companies ² ✓ 2 Designers / 10 Consumers ✓ 30 GB ✓ All modules (prebuilt) ✓ Analytics design & distribution ✓ Maintenance & Support ✓ 1 Scheduled refresh per day ⁴ ✓ Anytime Learning 	Included <ul style="list-style-type: none"> ✓ Unlimited Companies ² ✓ 5 connections ✓ 4 Designers / 30 Consumers ✓ 75 GB ✓ All modules (prebuilt) ✓ Analytics design & distribution ✓ Data Model Design ✓ Maintenance & Support ✓ 1 Scheduled refresh per day ⁴ ✓ Anytime Learning ✓ Power BI integration
Extras Available N/A	Extras Available <ul style="list-style-type: none"> ✓ Data Model Design ✓ Add. Consumers ✓ Add. Data source Connections ✓ Add. Data storage 	Extras Available <ul style="list-style-type: none"> ✓ Add. Consumers ✓ Add. Designers ✓ Add. Connections ✓ Add. Data storage
Limits 1 Designers / 5 consumers 10 GB Data Storage 2 Companies No Data Model Design	Limits 2 Designers / 15 Consumers 55 GB Data storage 5 Companies	Limits N/A

Add-Ons	USD/Annual
Data Model Design	\$ 708
Extra data source connection	\$ 588
Extra 25GB data storage	\$ 468
Extra Designer user	\$ 180
Extra Consumer user	\$ 108

¹ through a partner only

² including from different remote environments

³ Billed annually & includes hosting fee

⁴ more available through a partner, within ZAP Fair Use Policy

What about SD&A Support and Education?



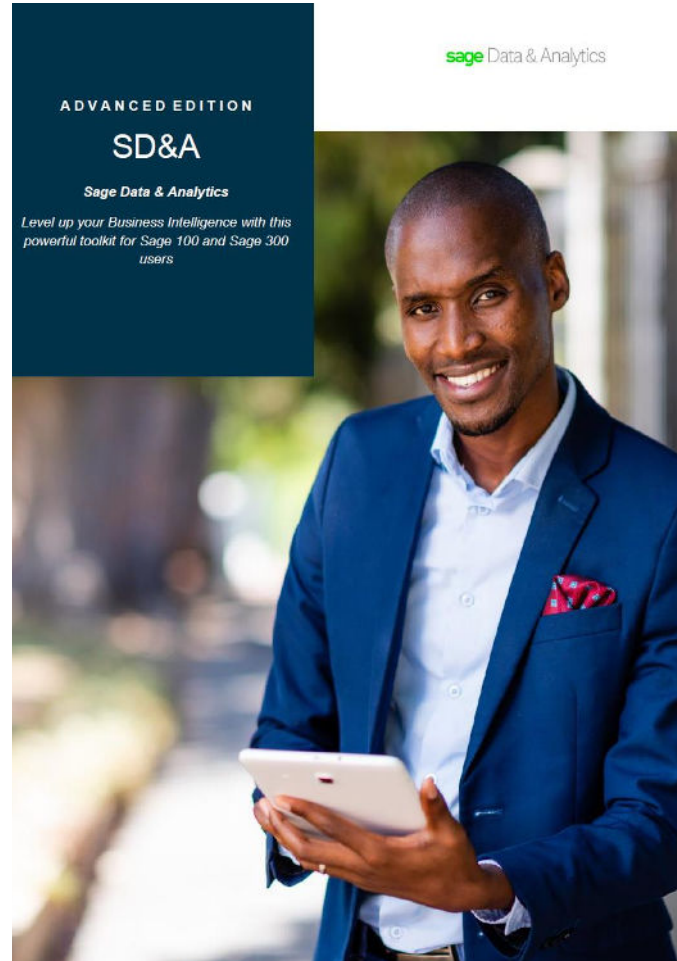
Want to Learn More? eBooks for Customers



Standard Edition



Advanced Edition



Premium Edition



Available from your Partner!

Thank you



Sage Data & Analytics Designer x Sage Data & Analytics Designer x Sage ERP - Sage Data & Analytic x +

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★ Bookmarks Marjam Supply Co... The Restore Transac... Set up a test comp... Sign in Imported From Fire... SQL Script for AP-G... Question... is there... SSAS reference for... The SSD Optimizati... Search Results » Other bookmarks Reading list

☰ Sage ERP ▾ 🔍 ☆ ⋮

Finance 4

Inventory 8

Manufacturing 7

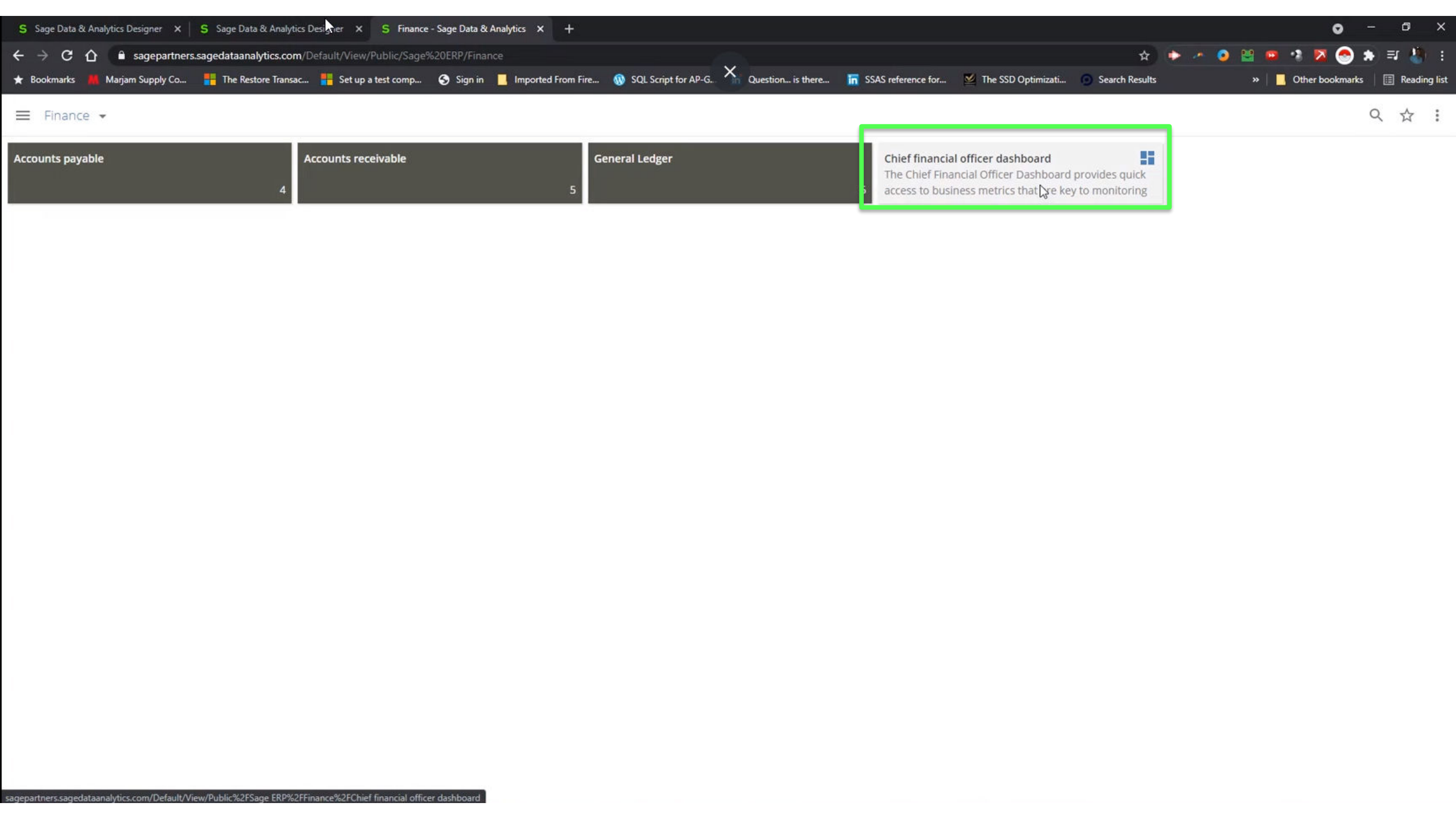
Procurement 8

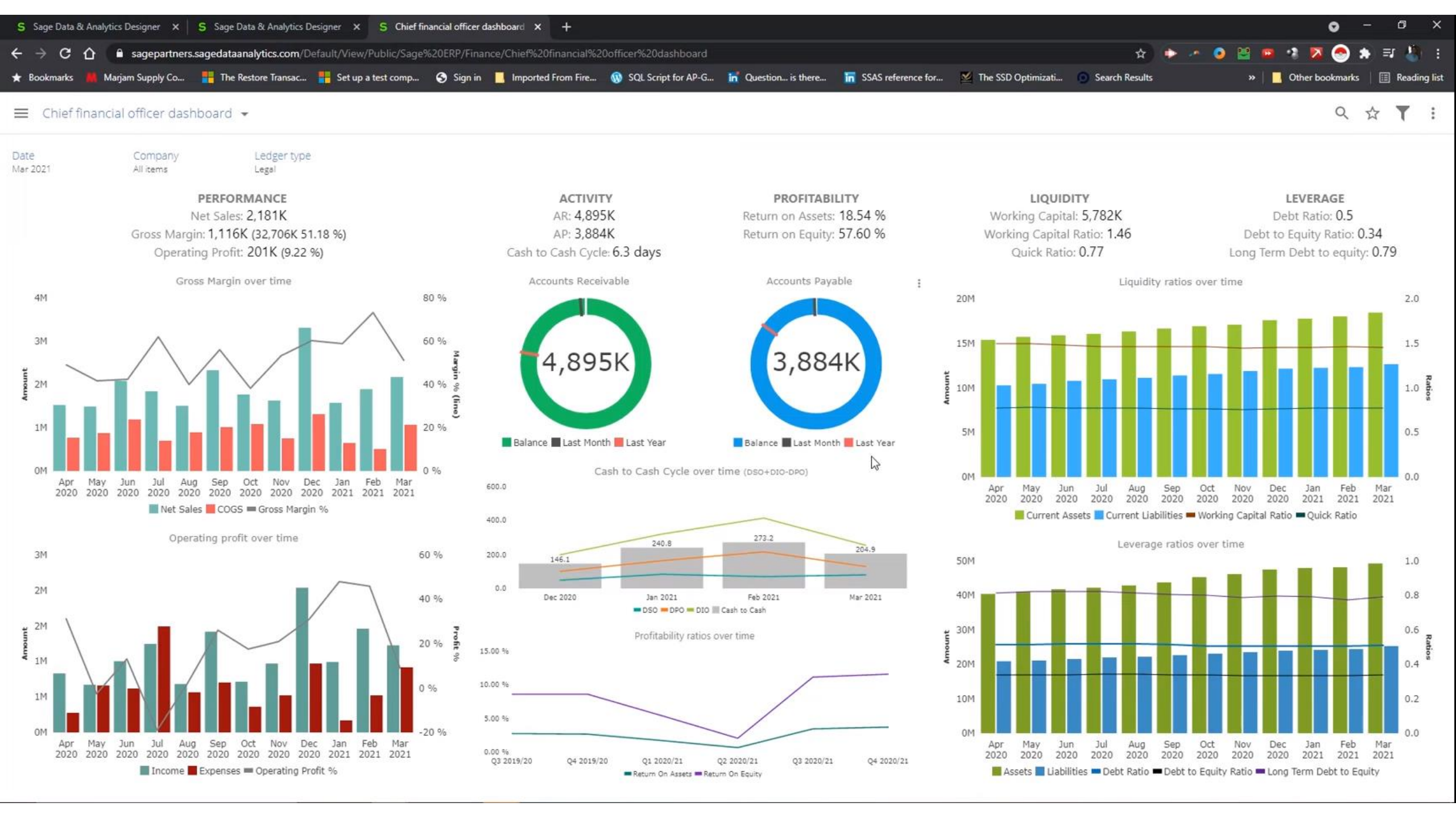
Sales 8

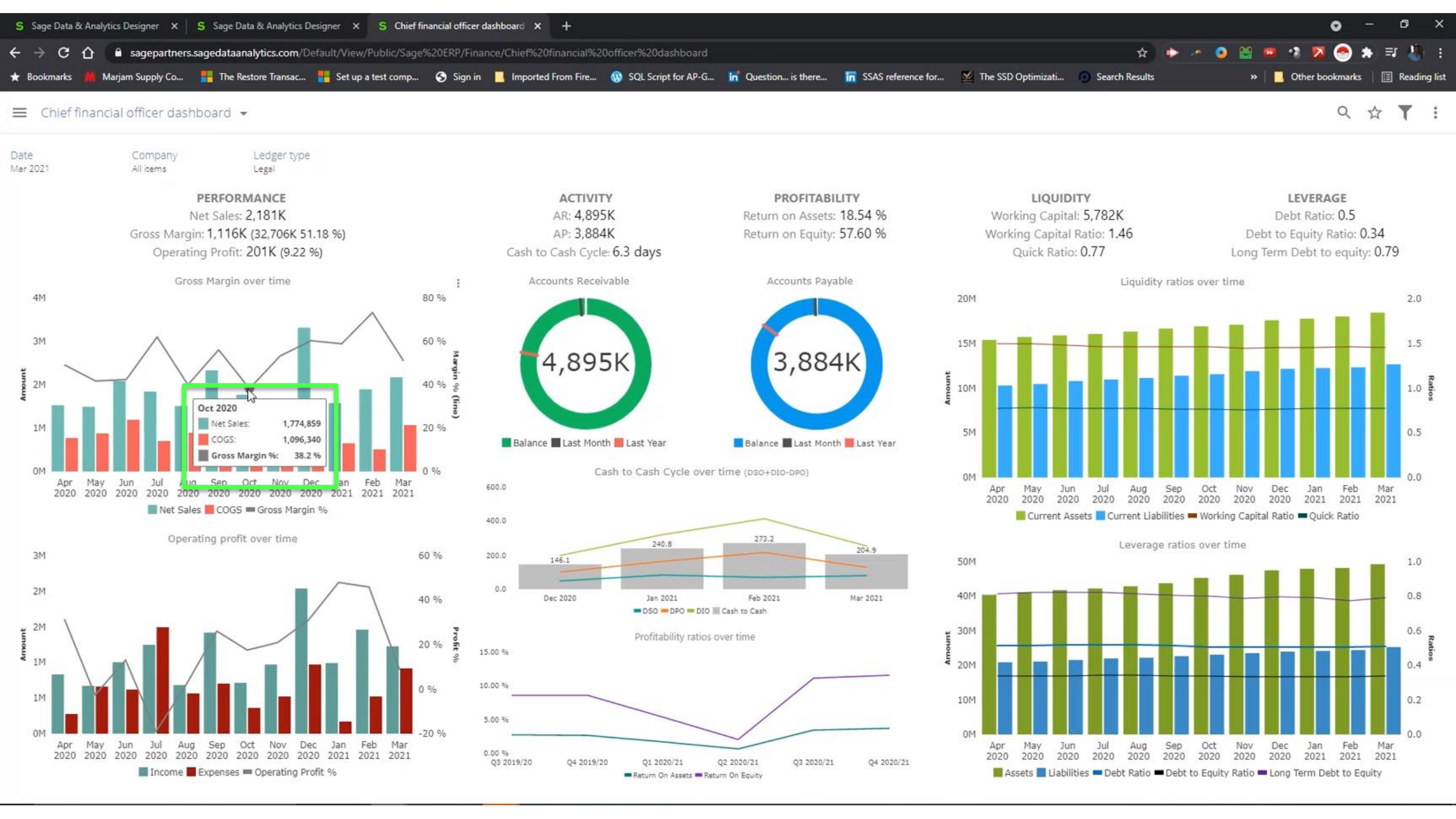
10/15/2021

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Date: Mar 2021 Company: All items Ledger type: Legal

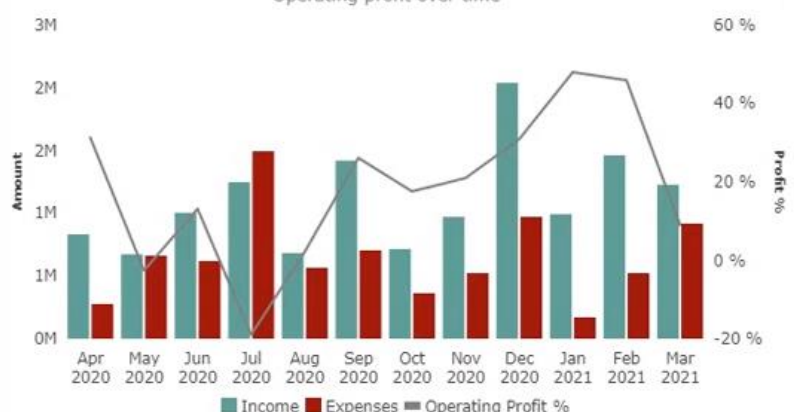
PERFORMANCE

Net Sales: 2,181K
Gross Margin: 1,116K (32,706K 51.18 %)
Operating Profit: 201K (9.22 %)

Gross Margin over time



Operating profit over time



ACTIVITY

AR: 4,895K
AP: 3,884K
Cash to Cash Cycle: 6.3 days

Accounts Receivable



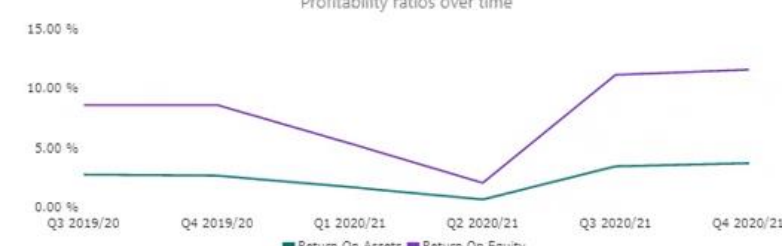
Accounts Payable



Cash to Cash Cycle over time (DSO+DIO-DPO)



Profitability ratios over time



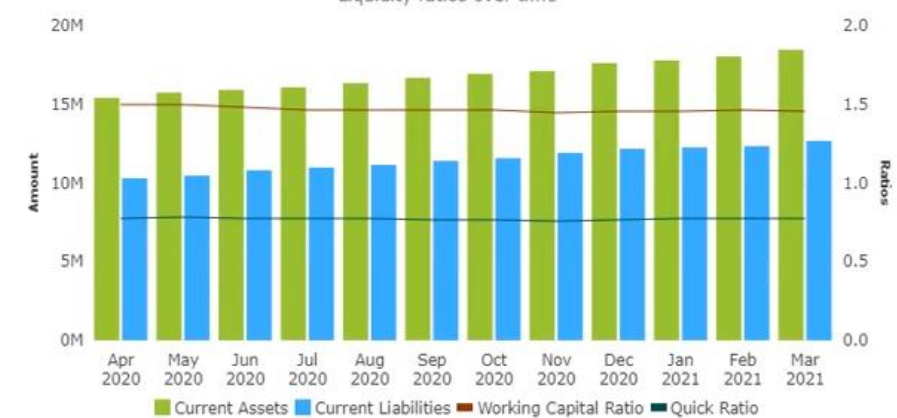
PROFITABILITY

Return on Assets: 18.54 %
Return on Equity: 57.60 %

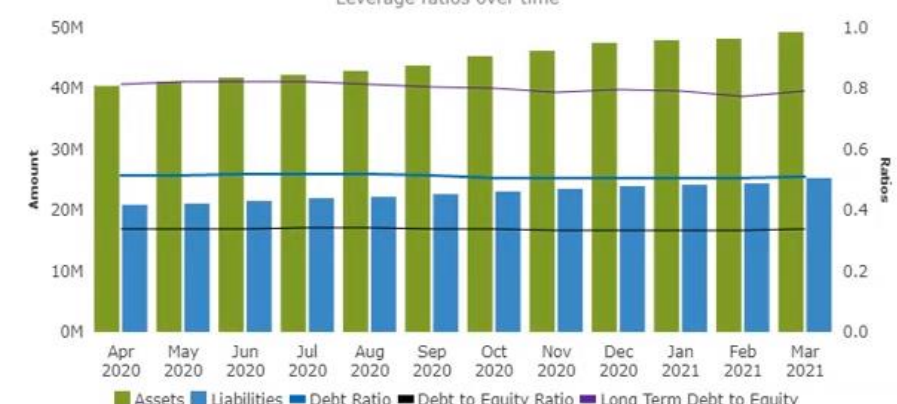
LIQUIDITY

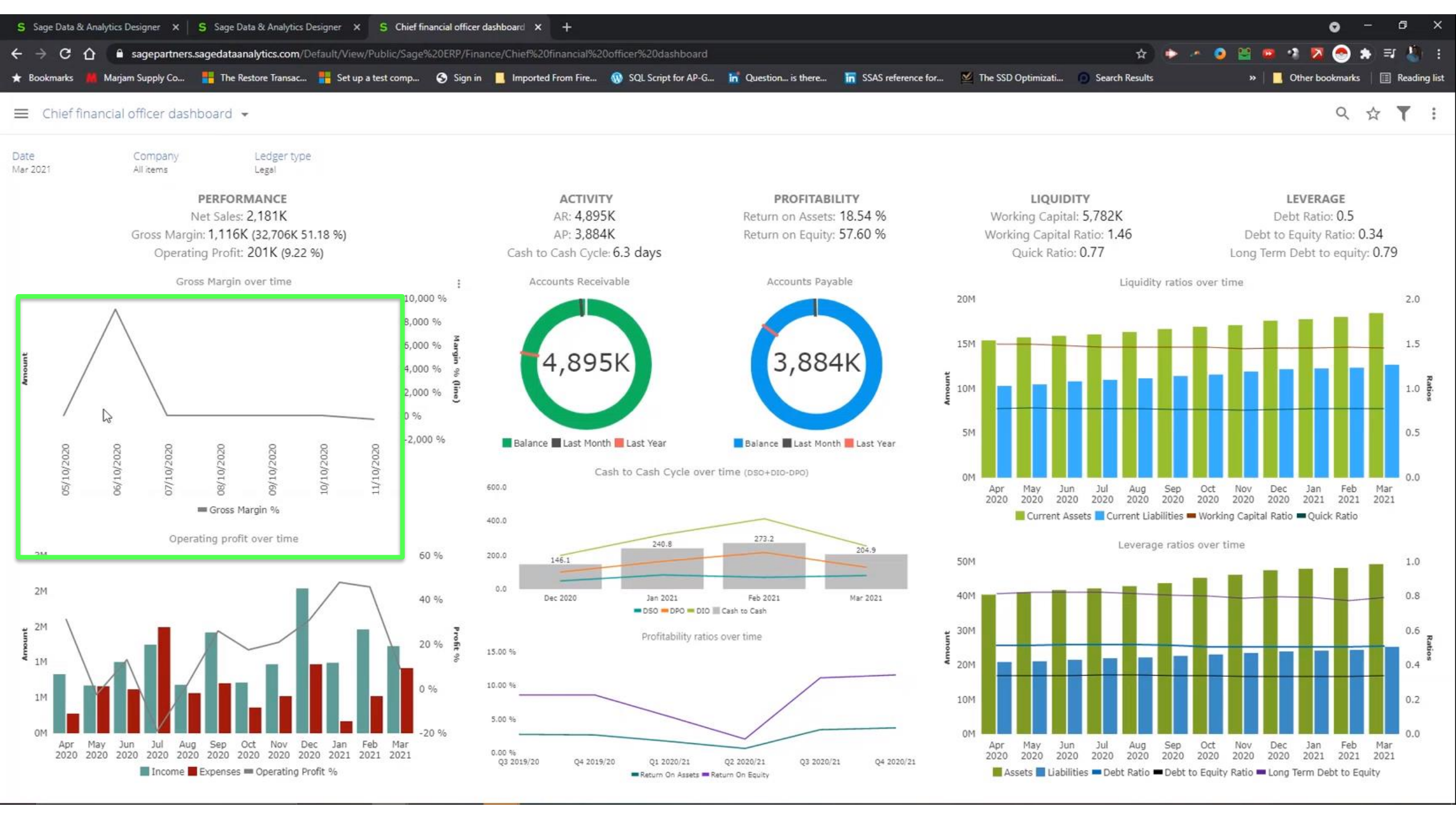
Working Capital: 5,782K
Working Capital Ratio: 1.46
Quick Ratio: 0.77

Liquidity ratios over time



Leverage ratios over time





Date: Mar 2021
Company: All items
Ledger type: Legal

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LEVERAGE

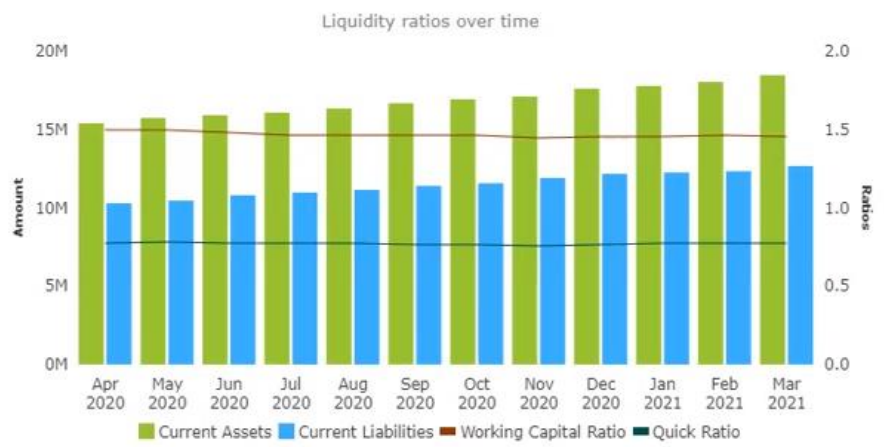
Debt Ratio: 0.5
Debt to Equity Ratio: 0.34
Long Term Debt to equity: 0.79

Open Income statement dashboard with filters applied

Open Profit and loss - annual overview with filters applied

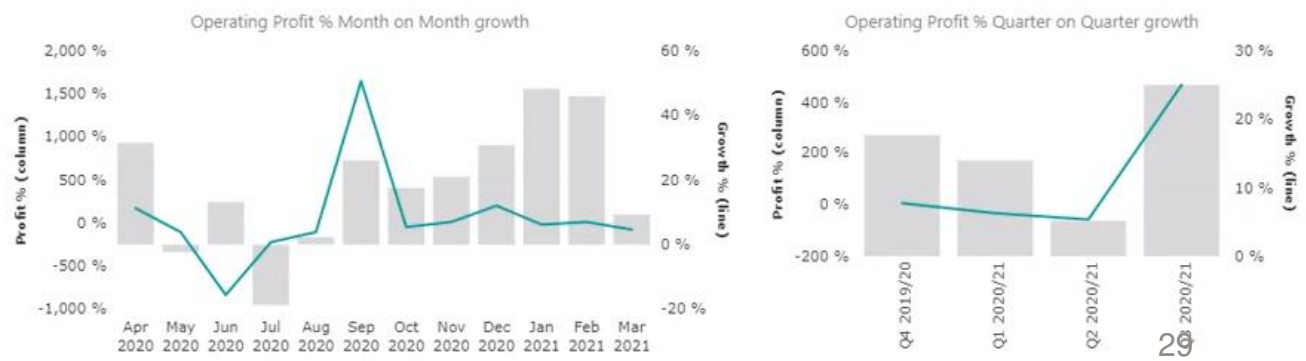
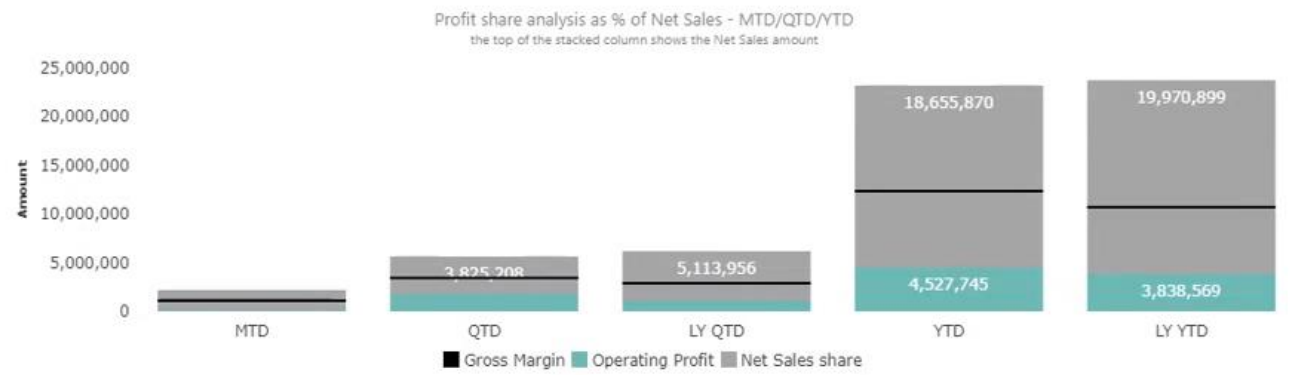
Maximize

Designer



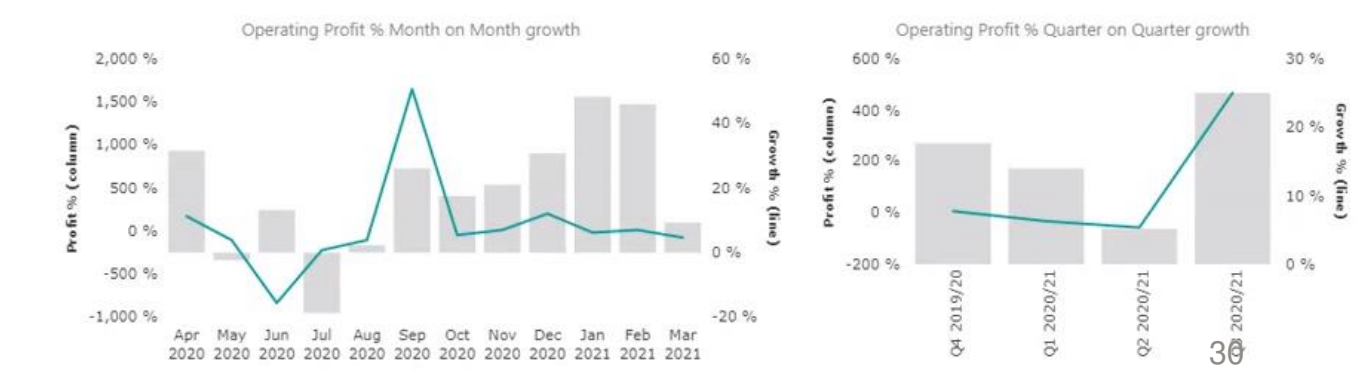
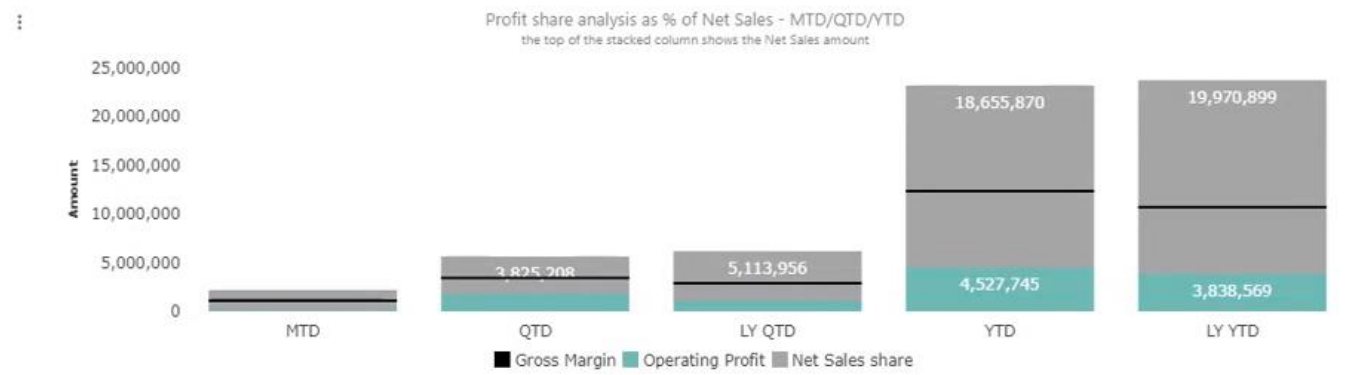
Income statement dashboard (drill-through from Chief financial officer dashboard) ▾

Date	Company	Ledger type						
Mar 2021	All items	Legal						
Profit & Loss summary								
Variance in Red indicates accounts without Budget setup.								
	MTD				YTD			
	Actual	Budget	Variance	Var %	Actual	Budget	Variance	Var %
Net Sales	2,180,693	2,078,396	102,297	+5%	23,183,615	23,534,216	(350,600)	-1%
Discounts returns and allowances	162,987	305,673	(142,686)	-47%	1,108,110	1,832,631	(724,521)	-40%
COGS	1,064,660	1,105,628	(40,968)	-4%	10,864,761	11,445,343	(580,582)	-5%
Gross Sales	2,343,680	2,384,069	(40,389)	-2%	24,291,725	25,366,846	(1,075,121)	-4%
Gross Margin	1,116,032	972,768	143,264	+15%	12,318,854	12,088,873	229,982	+2%
Gross Margin %	51 %	47 %	4 %		53 %	51 %	2 %	
Expenses								
Operating Expenses	832,147	959,295	(127,148)	-13%	7,007,376	7,551,953	(544,577)	-7%
Selling and Marketing Expenses	92,788	96,870	(4,082)	-4%	434,179	463,959	(29,780)	-6%
Travel and Entertainment Expenses	42,098	34,519	7,579	+22%	339,150	334,795	4,355	+1%
Administrative Expenses	126,753	143,613	(16,860)	-12%	1,055,676	1,194,691	(139,016)	-12%
Other General Expenses	37,597	36,872	725	+2%	439,532	466,875	(27,344)	-6%
Salaries & Wages Expenses	493,184	609,130	(115,946)	-19%	3,707,053	4,015,880	(308,827)	-8%
Other Payroll Expenses	19,656	16,263	3,393	+21%	162,251	156,578	5,672	+4%
Rent Expenses					622,717	664,891	(42,174)	-6%
Insurance Expenses	20,071	22,028	(1,957)	-9%	246,818	254,282	(7,464)	-3%
Depreciation and amortization	82,919	97,163	(14,244)	-15%	783,734	830,729	(46,995)	-6%
Total Expenses	915,066	1,056,458	(141,392)	-13%	7,791,109	8,382,682	(591,572)	-7%
Operating Profit	200,966	-83,690	284,656	-340%	4,527,745	3,706,191	821,554	+22%
Other Income	117,068	133,139	(16,071)	-12%	945,415	974,688	(29,273)	-3%
Other Expenses	129,690	124,194	5,496	+4%	1,594,704	1,705,267	(110,564)	-6%
Net Profit	188,344	-74,746	263,089	-352%	3,878,457	2,975,612	902,845	+30%
Net Profit %	9 %	-4 %	12 %		17 %	13 %	4 %	



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Net Profit %	9 %	-4 %	12 %		17 %	13 %	4 %	



Company


All items


Ledger type


Legal


Document no.	Account code	Scenario	Chart code	Company	Currency	Date	Document type	Is Generated	RE	Ledger type	Location	Actual amount (local)	Actual amount	Retained earnings amount	Budget amount
Unknown	611000 - General subcontract	Unknown	Unknown	NA Discrete (NA10)	USD	23/02/2021	Legal	Yes		Legal	NA012 - Bike & Toy Products	4,664	4,663.68	0.00	4,617.04
Unknown	611000 - General subcontract	Unknown	Unknown	NA Discrete (NA10)	USD	02/03/2021	Legal	Yes		Legal	NA012 - Bike & Toy Products	4,411	4,410.52	0.00	3,881.26
Unknown	611000 - General subcontract	Unknown	Unknown	NA Discrete (NA10)	USD	06/03/2021	Legal	Yes		Legal	NA012 - Bike & Toy Products	4,486	4,486.08	0.00	6,235.65
Unknown 71000 - Changes in inventories of work in progress		Unknown	Unknown	NA Discrete (NA10)	USD	06/03/2021	Legal	Yes		Legal	NA012 - Bike & Toy Products	7,834	7,834.00	0.00	6,658.90
Unknown	617000 - Studies & research	Unknown	Unknown	NA Discrete (NA10)	USD	07/03/2021	Legal	Yes		Legal	NA012 - Bike & Toy Products	3,864	3,863.64	0.00	2,434.09
Unknown 71000 - Changes in inventories of work in progress		Unknown	Unknown	NA Discrete (NA10)	USD	10/03/2021	Legal	Yes		Legal	NA012 - Bike & Toy Products	4,157	4,157.34	0.00	3,616.89
Unknown	611000 - General subcontract	Unknown	Unknown	NA Discrete (NA10)	USD	16/03/2021	Legal	Yes		Legal	NA012 - Bike & Toy Products	5,157	5,156.91	0.00	6,343.00
Unknown	617000 - Studies & research	Unknown	Unknown	NA Discrete (NA10)	USD	16/03/2021	Legal	Yes		Legal	NA012 - Bike & Toy Products	3,025	3,024.78	0.00	3,085.28


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 Print


 Home Page

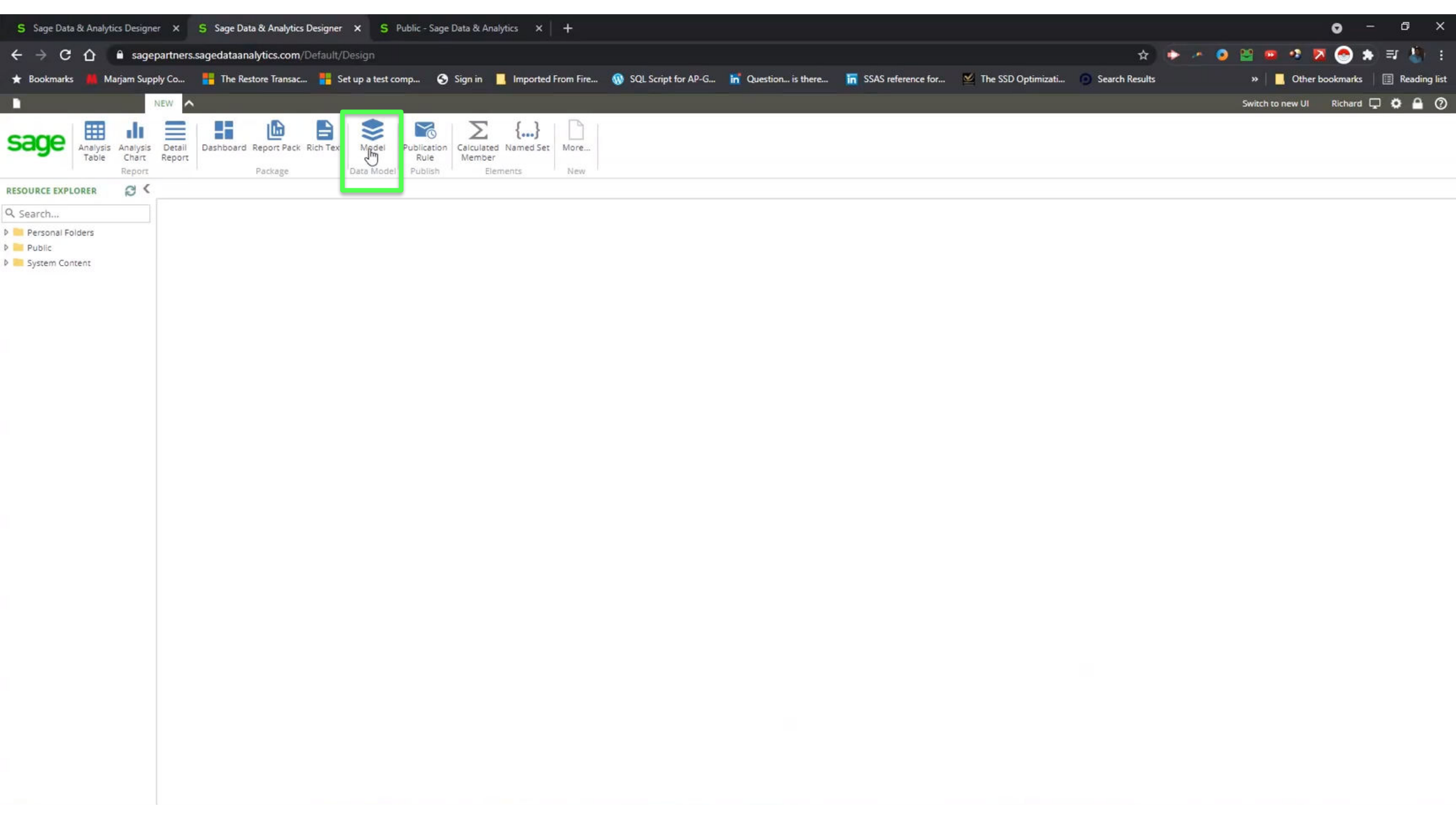
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 Help



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★ Bookmarks

📄 Marjam Supply Co...

📄 The Restore Transac...

📄 Set up a test comp...

🔑 Sign in

📄 Imported From Fire...

🌐 SQL Script for AP-G...

📄 Question... is there...

📄 SSAS reference for...

📄 The SSD Optimizati...

🔍 Search Results

»

📄 Other bookmarks

📖 Reading list

📄

NEW

HOME

⬆

sage

Set as Homepage

Set as Favorite

Options

Model

Summary

View

✖

Close

✖✖

✖✖

Tabs

RESOURCE EXPLORER

🔄

📄 New Model

🔍 Search...

📄 Personal Folders

📄 Public

📄 System Content

Select Source

Connect

Create Model

Select Data

Configure Calendars

Category

ALL

ACCOUNTING

COLLABORATION

CRM & MARKETING

E-COMMERCE

ENRICHMENT

ERP

HRM & PAYROLL

OTHER

TRAINING

📄 Dynamics 365 Sales

📄 Google Analytics

📄 Google Sheets

📄 HubSpot

📄 Jira

📄 JobPac

📄 Magento

📄 Marketo

📄 MYOB AccountRight Live

📄 MYOB Essentials

📄 NetSuite

📄 Open Exchange Rates

📄 Oracle Sales Cloud

📄 QuickBooks Online

📄 Sage Intacct

📄 Sage X3 Cloud

📄 Salesforce

📄 Salesforce Marketing Cloud

📄 SAP C4C

📄 Sage 100

📄 Sage 1000

📄 Sage 300

📄 Sage 500 (US)

📄 Sage HandiSoft

📄 Sage MicroPay

📄 Sage X3

📄 Sage X3 (Oracle)

📄 SAP Business One

📄 SYSPRO

📄 MySQL

📄 ODBC

📄 Oracle

📄 PostgreSQL

📄 SQLite

📄 Teradata

📄 Vertica

📄 OData

📄 REST

📄 Training

📄 Training Historical

📄 XML

📄 ZAP Auditing

📄 ZAP ERP Unified Data Model

Sage Data & Analytics Designer

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Bookmarks

Majam Supply Co...

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Search Results

Other bookmarks

Reading list

Switch to new UI

Richard

sage

Analysis Tab

Analysis Chart Report

Detail Report

Dashboard

Report Pack

Rich Text

Model

Publication Rule

Calculated Member

Named Set

More...

Package

Data Model

Publish

Elements

New

RESOURCE EXPLORER

Q Search

Personal Folders

Public

System Content

Select Source

Connect

Create Model

Select Data

Configure Calendars

Category

ALL

ACCOUNTING

COLLABORATION

CRM & MARKETING

E-COMMERCE

ENRICHMENT

ERP

HRM & PAYROLL

OTHER

TRAINING

Apps (API)

Azure Data Management

Azure Tables

Dynamics 365 Business Central Cloud

Dynamics 365 Finance and SCM

Dynamics 365 Sales

Google Analytics

Google Sheets

HubSpot

Jira

JobPac

Magento

Marketo

MYOB AccountRight Live

MYOB Essentials

NetSuite

Open Exchange Rates

Oracle Sales Cloud

QuickBooks Online

Apps (On-prem)

Dynamics 365 Business Central

Dynamics AX 2009

Dynamics AX 2012

Reckon

Sage 100

Sage 1000

Sage 300

Sage 500 (US)

Sage HandiSoft

Sage MicroPay

Sage X3

Sage X3 (Oracle)

SAP Business One

SYSPRO

Databases

Azure SQL Database

DB2

Informix

Microsoft SQL Server

MySQL

ODBC

Oracle

PostgreSQL

SQLite

Teradata

Vertica

Files & Other

ADO.NET

CSV

Excel Workbook

JSON

OData

REST

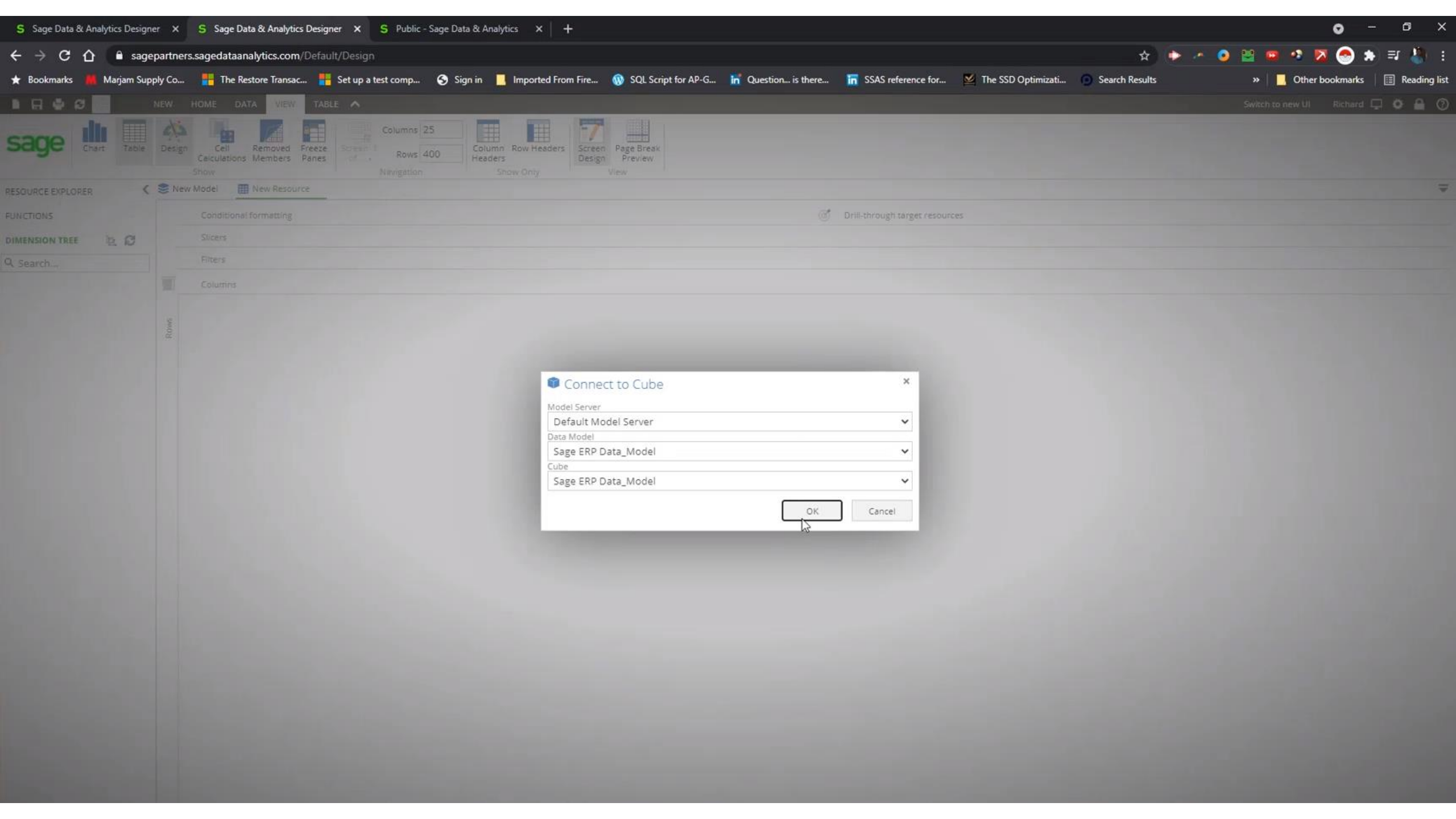
Training

Training Historical

XML

ZAP Auditing

ZAP ERP Unified Data Model



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Marjam Supply Co...

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Set up a test comp...

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Question... is there...

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Search Results

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Other bookmarks

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Reading list

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NEW

HOME

DATA

VIEW

TABLE

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Switch to new UI

Richard

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sage

Chart

Table

Design

Cell Calculations

Removed Members

Freeze Panes

Screen 1 of ...

Columns 25

Rows 400

Column Headers

Row Headers

Screen Design

Page Break Preview

Show

Navigation

Show Only

View

RESOURCE EXPLORER

⬅

New Model

New Resource *

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FUNCTIONS

DIMENSION TREE

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Search...

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Sage ERP Data_Model

📁

Measures

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Accounts payable

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Accounts receivable

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General ledger

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Inventory transactions

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KPI Metadata

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Production order lines

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Purchase invoice lines

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Purchase order lines

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Sales invoice lines

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Avg Daily Sales Cost

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Avg Daily Sales Cost (Ch

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Budget amount

📁

Commission

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Commission

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Commission %

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Commission %

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Commission amount

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Contribution Margin

📁

Contribution Margin

📁

Contribution Margin %

📁

Contribution Margin %

📁

Cost of sales amount

📁

Gross profit amount

📁

Invoice amt incl tax

📁

Invoice discount amour

📁

Invoice line amount

📁

Invoiced Qty

📁

Net Sales Invoice Line A

📁

Net Sales Invoice Line A

📁

Net Sales Invoice Line A

📁

Net Sales Invoice Line A

Conditional formatting

🔗

Drill-through target resources

Slicers

Filters

Columns

Rows

10/15/2021 39

Sage Data & Analytics Designer x Sage Data & Analytics Designer x Public - Sage Data & Analytics x +

← → ↺ 🏠

sagepartners.sagedataanalytics.com/Default/Design

☆ Bookmarks Marjam Supply Co... The Restore Transac... Set up a test comp... Sign in Imported From Fire... SQL Script for AP-G... Question... is there... SSAS reference for... The SSD Optimizati... Search Results

📄 🖨️ 🔄 🗑️

NEW HOME DATA VIEW TABLE

sage

Chart Table Design Cell Calculations Removed Members Freeze Panes Screen 1 of 1 Columns 25 Rows 400 Column Headers Row Headers Screen Design Page Break Preview

Show Navigation Show Only View

RESOURCE EXPLORER

FUNCTIONS

DIMENSION TREE

Sage ERP Data_Model

Q Search...

Sage ERP Data_Model

Measures

BP Addresses

Company

Currency

Customer groups

Customers

Date

Attributes

Date.Calendar

Date.Calendar YQMD

Date.Fiscal

Direction

Employee

Item groups

Items

Locations

Product Stat Group 1

Product Stat Group 2

Product Stat Group 3

Product Stat Group 4

Product Stat Group 5

Sales rep 2

Sales status

Sites - Shipment site

Storage Locations

Units

Units of measure - Sales

New Model New Resource *

Company Multi-select Calendar Year 2020

Conditional formatting

Slicers Company Calendar Year

Filters

Columns Invoice line amount

Customers.Customer	Invoice line amount
NA001 - IntlDist	3,962,895.20
NA002 - Amalgamate	3,193,166.50
NA003 - FunTimes	1,944,947.30
	2,453,430.40
	2,579,813.60
	2,681,233.15
	447,911.50

Remove

Member

Selection Types

Set

Time

Value

Current User Member

Custom Set

Visual Totals

Advanced

Dynamic Sets

Top and Bottom

Descendants

Distinct

Empty

Except

Filter

Head

Item

Non-Empty

Order

Reverse

Static Set

Sub Set

Tail

Bottom Count

Bottom Percent

Bottom Sum

Top Count

Top Percent

Top Sum

10/15/2021

40



[New Model](#) [New Resource](#) *

DIMENSION TREE

 Search...

12 Measures

▷  Current

1 Data

▷ Date.Cal

▷ Direction

Item group

Product S

Product Stat Group 4

↳ Sales rep

▶ Storage L

→ **units of time**

Conditional formatting

- Drill-through target resources

Filters

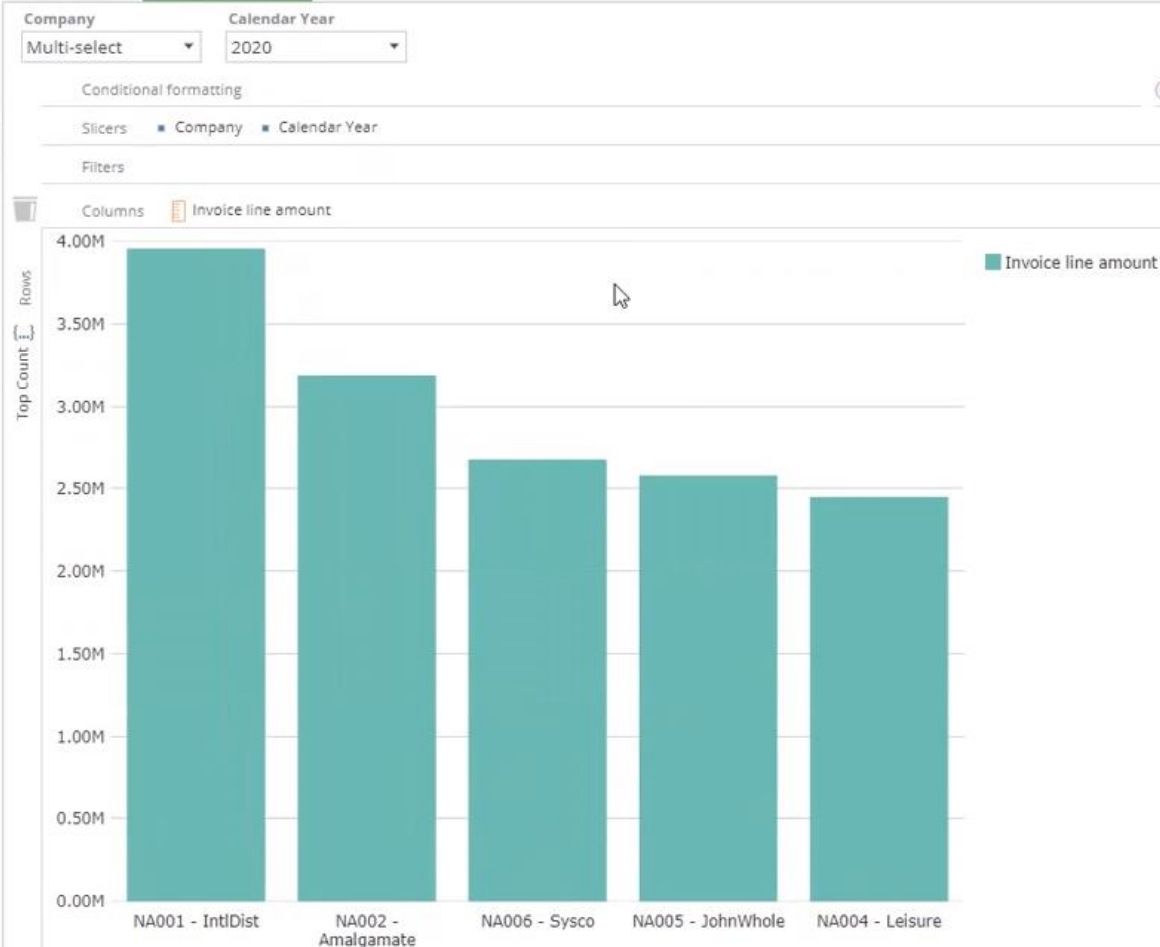
5



[New Model](#) [New Resource *](#)

Company	Calendar

Slicers: ☒ Company ☒ Calendar Year



Customers.Customer	Invoice line amount
NA001 - IntlDist	3,962,895.20
NA002 - Amalgamate	3,193,166.50

855 x 547 px

Sage Data & Analytics Designer

Sage Data & Analytics Designer

Public - Sage Data & Analytics

+

← → ↺ 🏠

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★ Bookmarks

Marjam Supply Co...

The Restore Transac...

Set up a test comp...

Sign in

Imported From Fire...

SQL Script for AP-G...

Question... is there...

SSAS reference for...

The SSD Optimizati...

Search Results

»

Other bookmarks

Reading list

NEW HOME DATA VIEW TABLE

Switch to new UI

Richard

🔍 ⚙️ 🔒 ?

sage

Chart

Table

Design

Freeze Panes

Screen 1 of 2

Columns 25

Rows 400

Screen Design

Page Break Preview

Show

Navigation

View

RESOURCE EXPLORER

←

New Model

New Resource *

New Resource (drill-... *

FUNCTIONS

DIMENSION TREE

Sage ERP Data_Model

Q Search...

Sage ERP Data_Model

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Product Stat Group 5

Sales rep 2

Sales status

Sites - Shipment site

Storage Locations

Units

Units of measure - Sales

Company

Calendar Year

Customers.Customer

Multi-select

2020

NA004 - Leisure

BP Addresses	Address	Company	Currency.Currency	Customer group	Customers.Customer	Date.Date	Date.Date.Calendar Year	Direction	Employee.Employee	Item groups.Item group	Items.Item	Location	Stat Group	Stat Group	Stat Group	Stat Group	Stat Group
Unknown	NA Discrete (NA10)	Unknown	American customers	NA004 - Leisure	27/01/2020	2020	Incoming	KELLY John	Finished Product	FIN901 - Red Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
Unknown	NA Discrete (NA10)	Unknown	American customers	NA004 - Leisure	27/01/2020	2020	Incoming	KELLY John	Finished Product	FIN902 - Blue Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
Unknown	NA Discrete (NA10)	Unknown	American customers	NA004 - Leisure	27/01/2020	2020	Incoming	KELLY John	Finished Product	FIN903 - Yellow Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
Unknown	NA Discrete (NA10)	Unknown	American customers	NA004 - Leisure	27/01/2020	2020	Incoming	KELLY John	Distribution	FIN911 - Red Wagon - Standard	Unknown	Toy	Wagon	Standard	Unknown	Unkn	
Unknown	NA Discrete (NA10)	Unknown	American customers	NA004 - Leisure	27/01/2020	2020	Incoming	KELLY John	Distribution	FIN912 - Blue Wagon - Standard	Unknown	Toy	Wagon	Standard	Unknown	Unkn	
Unknown	NA Discrete (NA10)	Unknown	American customers	NA004 - Leisure	27/01/2020	2020	Incoming	KELLY John	Distribution	FIN913 - Yellow Wagon - Standard	Unknown	Toy	Wagon	Standard	Unknown	Unkn	
Unknown	NA Discrete (NA10)	Unknown	American customers	NA004 - Leisure	29/02/2020	2020	Incoming	KELLY John	Finished Product	FIN901 - Red Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
Unknown	NA Discrete (NA10)	Unknown	American customers	NA004 - Leisure	29/02/2020	2020	Incoming	KELLY John	Finished Product	FIN902 - Blue Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
Unknown	NA Discrete (NA10)	Unknown	American customers	NA004 - Leisure	29/02/2020	2020	Incoming	KELLY John	Finished Product	FIN903 - Yellow Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
Unknown	NA Discrete (NA10)	Unknown	American customers	NA004 - Leisure	29/02/2020	2020	Incoming	KELLY John	Distribution	FIN911 - Red Wagon - Standard	Unknown	Toy	Wagon	Standard	Unknown	Unkn	
Unknown	NA Discrete (NA10)	Unknown	American customers	NA004 - Leisure	29/02/2020	2020	Incoming	KELLY John	Distribution	FIN912 - Blue Wagon - Standard	Unknown	Toy	Wagon	Standard	Unknown	Unkn	
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56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	29/03/2020	2020	Outgoing	KELLY John	Finished Product	FIN901 - Red Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	29/03/2020	2020	Outgoing	KELLY John	Finished Product	FIN902 - Blue Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	29/03/2020	2020	Outgoing	KELLY John	Finished Product	FIN903 - Yellow Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
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56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	29/03/2020	2020	Outgoing	KELLY John	Distribution	FIN912 - Blue Wagon - Standard	Unknown	Toy	Wagon	Standard	Unknown	Unkn	
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56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	30/04/2020	2020	Outgoing	KELLY John	Finished Product	FIN901 - Red Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	30/04/2020	2020	Outgoing	KELLY John	Finished Product	FIN902 - Blue Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	30/04/2020	2020	Outgoing	KELLY John	Finished Product	FIN903 - Yellow Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	30/04/2020	2020	Outgoing	KELLY John	Distribution	FIN911 - Red Wagon - Standard	Unknown	Toy	Wagon	Standard	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	30/04/2020	2020	Outgoing	KELLY John	Distribution	FIN912 - Blue Wagon - Standard	Unknown	Toy	Wagon	Standard	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	30/04/2020	2020	Outgoing	KELLY John	Distribution	FIN913 - Yellow Wagon - Standard	Unknown	Toy	Wagon	Standard	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	28/05/2020	2020	Outgoing	KELLY John	Finished Product	FIN901 - Red Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	28/05/2020	2020	Outgoing	KELLY John	Finished Product	FIN902 - Blue Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	28/05/2020	2020	Outgoing	KELLY John	Finished Product	FIN903 - Yellow Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	28/05/2020	2020	Outgoing	KELLY John	Distribution	FIN911 - Red Wagon - Standard	Unknown	Toy	Wagon	Standard	Unknown	Unkn	
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56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	28/05/2020	2020	Outgoing	KELLY John	Distribution	FIN913 - Yellow Wagon - Standard	Unknown	Toy	Wagon	Standard	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	29/06/2020	2020	Outgoing	KELLY John	Finished Product	FIN901 - Red Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
56 Childwall Lane	NA Discrete (NA10)	USD	American customers	NA004 - Leisure	29/06/2020	2020	Outgoing	KELLY John	Finished Product	FIN902 - Blue Wagon - Radio Flyer	Unknown	Toy	Wagon	Premium	Unknown	Unkn	
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