



# Sage 100cloud For Distribution

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**Sage** Partner

## Sage 100cloud for Distribution

### Financials

General Ledger  
Accounts Payable  
Accounts Receivable  
Bank Reconciliation

### Distribution:

Sales Order Processing  
Purchase Order Processing  
Inventory Management  
DSD/ScanForce or Scanco Multi-Bin  
Return Merchandise Authorization (RMA)  
Bill of Materials  
Mobility for Barcode  
Inventory Requirements Planning (IRP)  
Sage Inventory Advisor – Unlimited  
Sage Intelligence – Unlimited  
    Report Manager and Viewer Users  
    Report Designer and Connector Module  
Sage Alerts & Workflow – Unlimited  
    Alerts, Connections, Reports and Workflow Modules

### Also Includes:

Business Insights (Explorer, Reporter and Dashboard)  
Crystal Reports  
Custom Office  
Paperless Office/Electronic Forms Delivery  
Credit card processing  
Sage CRM Server and One Named User  
Visual Integrator

### Additional Modules Available

Budget & Planning  
Payroll with Direct Deposit  
Production Management  
Sales Tax by *Avalara*  
Web Services – website integrations  
Fixed Assets

### For more information

Steve Krueger, Principal  
p: 920.968.0963  
e: [skrueger@hortek.com](mailto:skrueger@hortek.com)

### Locations

- Waukesha, WI
- Appleton, WI
- Atlanta, GA

**sage** CRM

**sage** 100cloud

Chortek LLP has been helping businesses manage their technology investments for over 25 years. Our suite of offerings includes Customer Relationship Management (CRM), Sage 50cloud, Sage 100cloud, Sage Business Works and Sage100cloud Manufacturing software solutions.

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## Integrated Products

Chortek works with these third party applications integrated with Sage 100cloud to provide additional Distribution Industry specific solutions for shipping, warehouse management and EDI:

### SPS Commerce | EDI Systems Integrations



### TrueCommerce EDI



### Avalara Sales Tax, Exemption Certificates, and Sales Filing



### CIMcloud



### Summit Hosting



### Scanco Warehouse & Manufacturing Automation



**sage** Inventory Advisor

**sage** Alerts & Workflow

### Starship from V-Technologies for Shipping



### ScanForce for Warehouse Automation and handheld bar code solutions



### Fraxion (formerly eRequester)



### Altec and DocLink



### Payment Solutions



**sage** Intelligence

**sage** AP Automation

Powered By Beanworks

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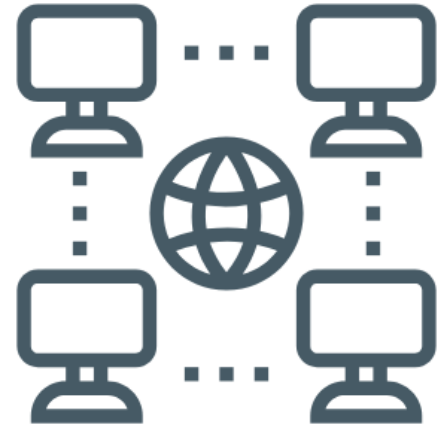


**Editions:** Advanced (Remote users/sites) and Premium (SQL)

**Pricing:** Subscription – pay monthly or annually for the use of the software

### **On-Premise or Hosted**

Sage 100cloud is installed on your network server or can be installed on a hosted server (Summit Hosting recommended)



### **Implementation/Training/Support**

Chortek will work with you regarding:

- Installation
- Data conversion
- Configuration/Setup/Change Management
- Training/Forms and Reports
- Go live and on-going support (including product updates and upgrades)

### **Maintenance and Support**

Sage 100cloud users subscribe annually to a Business Care plan that provides:

- Support Plus (unlimited support) – included no charge first year
- Product Updates and Critical fixes
- New Version Releases- install, data migration and training quoted
- Access to Sage support (5 cases or unlimited options available)
- 24/7 access to the online support knowledgebase

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## The Chortek Advantage

Your Chortek consulting team:



STEVE KRUEGER,  
Principal



DEBRA SCHEIDER,  
Administrator



SUE WOLF,  
Senior Consultant



DEBBY HANSON,  
Senior Consultant



GAIL WARREN  
Senior Consultant



MARK BOOTH  
Director - Consulting Services



KARL METZGER,  
Senior Technology  
Consultant

### Your Chortek consulting team will provide:

- Bimonthly Newsletter
- Client Update emails as needed
- Chortek Annual Sage 100 User Group
- Annual Reviews of your Sage 100 System
- Dedicated Help Desk phone number, email and staff
- Upgrade and product update consulting

### sage provides:

- Customer Portal Knowledgebase
- Sage City
- Sage Summit

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## Key Sage 100cloud Feature Highlights

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### FINANCIAL MODULES



General Ledger  
Multi-company  
Multi-department  
32 character – 10 segment account number  
Sage Intelligence for Excel Based Financial Report

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Accounts Payable  
ACH capability  
Divisions  
Trial Balance and Aging Reports

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Accounts Receivable  
Email Statements  
Posting by Division  
Trial Balance and Aging Reports

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Bank Reconciliation  
Positive pay capability

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### DISTRIBUTION MODULES



Sales Order Processing/Credit Card Processing  
Order Entry, Shipping Data Entry and Invoice Data Entry functionality  
Integrated Credit Card authorization and processing  
Electronic delivery of order acknowledgements and invoices  
Customer purchase history during order entry

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Purchase Order Processing  
Purchase order generated from sales orders or reorder points  
Two step receipt of goods and receipt of invoice capability  
Email vendor purchase orders  
Multiple vendors per item, vendor part numbers, vendor-specific pricing

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Inventory Management  
Serialized, Lot, Standard, Average, LIFO and FIFO valuation methods  
Price levels and customer specific pricing  
Kits

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RMA – Return Materials Authorization  
Process the return, customer credit or cross ship and vendor credit or replacement  
Allows repair, return or scrap options

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Bill of Materials  
Multi-level BOM

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## **Sage CRM – Customer Relationship Management**

Sage CRM Server and one named user included in every purchase\*

\*separate install with MS SQL Server required

Integration with Sage 100cloud and Outlook/Office 365

Automation for your sales, marketing and customer service teams:

- Manage Prospects and Opportunities
- Manage Campaigns and Email (via Mailchimp)
- Manage Customer Service calls

### **Other Functionality Included**

#### **Business Insights (Explorer, Reporter, Dashboard)**

Executive level dashboard with graphics of key metrics

Wizard driven report writing tool

Powerful Explorer module –visual verses reports

#### **Crystal Reports**

Used for customizing all forms and reports

#### **Sage Intelligence (Report Manager)**

Excel based reporting from various modules

Designer included in Gold Business Care plan

#### **Custom Office**

Add user defined fields for screens and reports

Modify screens for users or groups of users

Enhance security access/view of screen data

#### **Paperless Office**

Journals and registers are PDF'd with viewer

Period end reports are PDF'd with viewer

Electronic forms delivery for invoices, purchase orders, statements, etc.



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## Integrations

**Avalara** for sales tax calculations, exemption certificate management, sales tax report filing

**AP Automation**

**CIMCloud** – Ecommerce website integration

**Credit Card Processing** – APS, Paya, or Century Business Solutions

**DocLink by Altec**

**EDI** – Direct Integrations with Sage 100 with your trading partner(s)

**Kissinger** EDI Advantage

**TrueCommerce** EDI Solutions

**SPS Commerce** EDI System Integrations - MAPADOC

**Fraxion** - eRequester

**Sage Budgeting & Planning**

**Sage Fixed Assets**

**Scanco** or **ScanForce** for Warehouse Automation and hand held bar code solutions

Automate receiving, picking and physical count with bar codes and handheld units

**StarShip** from V-Technologies for Shipping

Integrations with UPS, FedEx, USPS and many common carriers

Direct link from Sage 100 Shipping Data Entry – no duplicate entry

Shipping labels and Bill of Lading

**Summit Hosting** – Hosted Sage 100 for remote access and data backup



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