



# **Sage 100cloud for Manufacturing**

## Sage 100cloud for Manufacturing – Make to Stock

### Financials:

General Ledger  
Accounts Payable  
Accounts Receivable  
Bank Reconciliation

### Distribution:

Sales Order Processing  
Purchase Order Processing  
Inventory Management  
Scanco Multi-Bin Basic  
Return Merchandise Authorization (RMA)  
Bill of Materials  
Mobility for Barcode  
Inventory Requirements Planning (IRP)  
Sage Inventory Advisor – Unlimited  
Sage Intelligence – Unlimited  
    Report Manager and Viewer Users  
    Report Designer and Connector Module  
Sage Alerts & Workflow – Unlimited  
    Alerts, Connections, Reports and Workflow Modules

### Manufacturing:

Manufacturing Mobility for Barcode  
Sage Production Management (3 users)  
Shop Floor (3 users)

### Also Includes:

Business Insights (Explorer, Reporter and Dashboard)  
Crystal Reports  
Custom Office  
Paperless Office/Electronic Forms Delivery  
Credit card processing  
Sage CRM Server and One Named User  
Visual Integrator  
Sage Contact (Office 365 Connector)

### For more information

Steve Krueger, Principal

p: 920.968.0963

e: [skrueger@hortek.com](mailto:skrueger@hortek.com)

### Locations

- Waukesha, WI
- Appleton, WI
- Atlanta, GA

**sage** 100

**sage** 100c

**sage** CRM

Chortek LLP has been helping businesses manage their technology investments for nearly 25 years. Our suite of offerings includes Customer Relationship Management (CRM), Sage 50cloud, Sage 100cloud, Sage BusinessWorks, and Sage 100cloud Manufacturing software solutions.

**CHORTEK**  
CPAs | BUSINESS ADVISORS

## Sage 100cloud for Manufacturing – Make to Order

While Production Management is for Make to Stock, Sage 100cloud Operations Management adds functionality for Make to Stock-Complex, Make to Order/Custom and Complex assembly

### 100cloud Operations Management features include:

#### Standard Features

- Estimating/Quoting
- Sales Orders & Work Tickets
- Purchasing/Component Exception Manager
- Time Tracker – labor and material issues to job

#### Optional Features:

- Product Configurator – rules-based configurator
- Enhanced Scheduling
- Service and Dispatch
- MFG 100 – mobile labor and parts entry
- WHSE 100 – mobile receiving, shipping and physical count

### Additional Modules Available

- Payroll with Direct Deposit
- Sales Tax by *Avalara*
- Altec DocLink
- Budgeting & Planning
- APAutomation
- Fixed Assets

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## Integrated Products

Chortek works with these third party applications integrated with Sage 100cloud to provide additional Manufacturing specific solutions for shipping, warehouse management and EDI:

### SPS Commerce | EDI Systems Integrations



### TrueCommerce EDI



### Avalara Sales Tax, Exemption Certificates, and Sales Filing



### CIMcloud



### Summit Hosting



### Scanco Warehouse & Manufacturing Automation



**sage** Inventory Advisor

**sage** Alerts & Workflow

### Starship from V-Technologies for Shipping



### ScanForce for Warehouse Automation and handheld bar code solutions



### Fraxion (formerly eRequester)



### Altec and DocLink



### Payment Solutions



**sage** Intelligence

**sage** AP Automation

Powered By Beanworks

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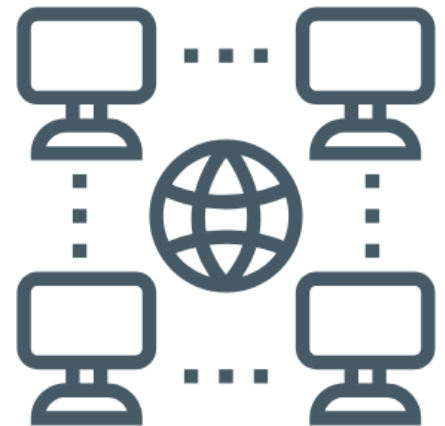


**Editions:** Advanced (remote users/sites) and Premium (SQL)

**Pricing:** Subscription – pay monthly or annually for the use of the software

### **On-Premise or Hosted**

Sage 100cloud is installed on your network server or can be installed on a hosted server.



### **Implementation/Training/Support**

Chortek will work with you regarding:

- Project and Change Management
- Installation
- Data conversion
- Configuration/Setup/Change Management
- Training/Forms and Reports
- Go live and on-going support (including product updates and upgrades)

### **Maintenance and Support**

Sage 100cloud users subscribe annually to a Business Care plan that provides:

- Support Plus (unlimited support) – included at no charge first year
- Product updates and critical fixes
- New Version Releases- install, data migration and training to be quoted
- Access to Sage Support (5 cases or unlimited options available)
- 24/7 access to the online support knowledgebase



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## The Chortek Advantage

Your Chortek consulting team:



STEVE KRUEGER,  
Principal



DEBRA SCHEIDER,  
Administrator



SUE WOLF,  
Senior Consultant



DEBBY HANSON,  
Senior Consultant



GAIL WARREN  
Senior Consultant



MARK BOOTH  
Director - Consulting Services



KARL METZGER,  
Senior Technology  
Consultant

### Your Chortek consulting team will provide:

- Bimonthly Newsletter
- Client Update emails as needed
- Chortek Annual Sage 100 User Group
- Annual Reviews of your Sage 100 System
- Dedicated Help Desk phone number, email and staff
- Upgrade and product update consulting

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## Key Sage 100cloud Feature Highlights

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### FINANCIAL MODULES



General Ledger  
Multi-company  
Multi-department  
32 character – 10 segment account number  
Sage Intelligence for Excel Based Financial Report

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Accounts Payable  
ACH capability  
Divisions  
Trial Balance and Aging Reports

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Accounts Receivable  
Email Statements  
Posting by Division  
Trial Balance and Aging Reports

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Bank Reconciliation  
Positive pay capability

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### DISTRIBUTION MODULES



Sales Order Processing/Credit Card Processing  
Order Entry, Shipping Data Entry and Invoice Data Entry functionality  
Integrated Credit Card authorization and processing  
Electronic delivery of order acknowledgements and invoices  
Customer purchase history during order entry

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Purchase Order Processing  
Purchase order generated from sales orders or reorder points  
Two step receipt of goods and receipt of invoice capability  
Email vendor purchase orders  
Multiple vendors per item, vendor part numbers, vendor-specific pricing

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Inventory Management  
Serialized, Lot, Standard, Average, LIFO and FIFO valuation methods  
Price levels and customer specific pricing  
Kits

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RMA – Return Materials Authorization  
Process the return, customer credit or cross ship and vendor credit or replacement  
Allows repair, return or scrap options

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Bill of Materials  
Multi-level BOM

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## Manufacturing

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Production Management - make to stock  
Routings and Travelers  
Work Centers and Operations

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Inventory Requirements Planning (IRP)  
Integrated with Bill of Materials, Sales Orders and  
Purchase Orders

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100cloud Operations Management - adds functionality for Build to Stock-Complex, Build to Order/Custom and Complex assembly (not a good fit for Process manufacturing, blending, perishables - use Sage X3)

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### 100cloud Operations Management

Estimating and Quoting

Re-use past quotes to speed the creation of new ones  
Combining bills of material, routings, labor, and contracted services to  
create a detailed cost roll-up  
Automatic update of material costs to reflect recent purchases  
Product Configurator aids in selecting options and calculating pricing

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Sales Orders and Work Tickets

Quickly convert from an approved detailed quote to a sales order  
Generate work ticket order automatically  
Check material availability before release  
Product Configurator can easily create Sales Order and Work Ticket  
Attach product documentation and procedures specific to the job

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Purchasing (component exception management)

Automated purchasing analyzes your supply and demand for jobs and  
helps you buy products and materials at the right time  
Consolidates requirements for purchasing power  
Automatically generates purchase orders  
Optimizes cash flow by ordering what is needed for jobs  
Creates dynamic to-do list for every job

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### Time Tracker

labor and material issues to  
job

Real-time management tools to manage your job costs effectively  
Integrated job cost accounting and job management  
Real-time job status and reports  
Real-time actual versus estimated costing  
Projected costing based on work completed  
Real-time alerts let you know of potential cost overruns while in production

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## Product Configurator

Configuration Templates help save time and improve efficiency  
Rules-based configuration helps you determine which features and options are available  
Price calculation rules give you end-user pricing based on all options selected  
Easy step-by-step configuration process saves time  
Visual validation shows you a visual of options selected during the configuration process  
Smart part numbers identify a part's unique features  
Auto Build BOM and Auto Build Work Tickets

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## Enhanced Scheduling

Streamlined scheduling  
Material availability reporting aids in on-time deliveries  
Management by exception capabilities  
Drag and drop scheduling board and tools  
Work center calendars  
Finite and infinite scheduling  
Exception alerts  
Capable to promise helps you forecast realistic delivery dates

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## Field Service Dispatch

Increase field service efficiency and revenue  
Real-time data and reporting  
Eliminate invoice errors and get paid faster  
Improve your overall customer experience  
Schedule and dispatch technicians for service calls  
Accurately schedule tasks and components needed for repair calls  
Capture real-time costs for profitability on a job-by-job basis  
Track costs against contracts  
Seamless Microsoft Outlook, Sage 100cloud and 100cloud Manufacturing integration

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## MFG 100 / WHSE 100

MFG 100 - capture labor, materials and job status via bar code and mobile device to work tickets

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WHSE 100 - inventory receiving, picking, shipping and physical count via bar code and mobile devices

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## Sage CRM – Customer Relationship Management

Sage CRM Server and one named user included in every purchase\*

\*Requires SQL Server and separate installation

Integration with Sage 100cloud and Outlook/Office 365

Automation for your sales and customer service teams:

- Manage Prospects and Opportunities
- Manage Campaigns and Email (via Mail Chimp)
- Manage Customer Service calls

### Other Functionality Included

#### Business Insights (Explorer, Reporter, Dashboard)

Executive level dashboard with graphics of key metrics

Wizard driven report writing tool

Powerful Explorer module – visual verses reports

#### Crystal Reports

Used for customizing all forms and reports

#### Custom Office

Add user-defined fields for screens and reports

Modify screens for users or groups of users

Enhance security access/view of screen data

#### Paperless Office

Journals and registers are PDF'd with viewer

Period end reports are PDF'd with viewer

Electronic forms delivery for invoices, purchase orders, statements, etc.



### Integrations

**Avalara** for sales tax calculations, exemption certificate management, sales tax report filing

#### AP Automation

**CIMCloud** – Ecommerce website integration

**Credit Card Processing** – APS, Paya, or Century Business Solutions

#### DocLink by Altec

**EDI** – Direct Integrations with Sage 100cloud with your trading partner(s)

**HighJump/TrueCommerce** EDI Solutions

**MAPADOC/SPS Commerce** EDI System Integrations

#### Sage Budgeting & Planning

#### Sage Fixed Assets

**Scanco or ScanForce** for Warehouse Automation and hand held bar code solutions

Automate receiving, picking and physical count with bar codes and hand held units

#### Starship from V-Technologies for Shipping

Integrations with UPS, FedEx, USPS and many common carriers

**Summit Hosting** – Host your Sage 100cloud software offsite with backup.

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