



Sage 100cloud for the Distribution Industry

Sage Software has developed various functionality for the distribution industry within its Sage 100cloud product line:

Sage 100cloud Financial and Distribution Bundles

Included in the Financial Bundle

General Ledger
Accounts Payable
Accounts Receivable
Bank Reconciliation

Included in the Distribution Bundle

Sales Order Processing
Purchase Order Processing
Inventory Management
RMA – Return Materials Authorization
Bill of Materials

All Bundles include:

Business Insights (Explorer, Reporter and Dashboard)
Crystal Reports
Sage Intelligence (Report Manager)
Custom Office
Paperless Office/Electronic Forms Delivery
Credit card processing powered by Sage Payment Solutions
Sage CRM Server and One Named User
Visual Integrator

Additional Modules Available

Work Order and MRP
Payroll with Direct Deposit or Sage Payroll Services
Sales Tax by *Avalara*
Web Services – website integrations
Sage 100cloud Alerts and Workflow

For more information

Steve Krueger, Principal

p: 920.968.0963

e: skrueger@hortek.com

Locations

- Waukesha, WI
- Appleton, WI
- Atlanta, GA

sage 100

sage 100c

sage CRM

Chortek LLP has been helping businesses manage their technology investments for nearly 20 years. Our suite of offerings includes Customer Relationship Management (CRM), Sage 50cloud, Sage 100cloud, Sage BusinessWorks and Sage100cloud Manufacturing software solutions.

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Sage 100cloud Essentials, Advanced and Complete

Included in Essentials Bundle

General Ledger
Accounts Payable
Accounts Receivable
Bank Reconciliation

Included in the Advanced Bundle

Essentials Bundle plus:
Sales Order Processing
Purchase Order Processing
Inventory Management

Included in the Complete Bundle:

Advanced Bundle plus:
Bar Code
Return Merchandise Authorization (RMA)
Bill of Materials

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Industry Specific Integrations

Chortek works with these third party applications integrate with Sage 100cloud to provide Distribution Industry specific solutions for shipping, warehouse management and EDI:

EDI Advantage from Kissinger



TrueCommerce EDI



Avalara Sales Tax, Exemption Certificates and Sales Tax Filing



Starship from V-Technologies for Shipping




ScanForce for Warehouse Automation and hand held bar code solutions



Warehouse & Sales Automation Solutions

SPS Commerce EDI Systems Integrations



sage Inventory Advisor sage Intelligence
 sage Alerts & Workflow sage Intacct

sage AP Automation
 Powered by Beanworks





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Versions/Editions and Pricing

Sage 100cloud comes in three editions, two versions and two pricing methods:

Editions: Standard (single site), Advanced (Remote users/sites) and Premium (SQL)

Versions: 100 and 100c – Difference is the user interface and pricing

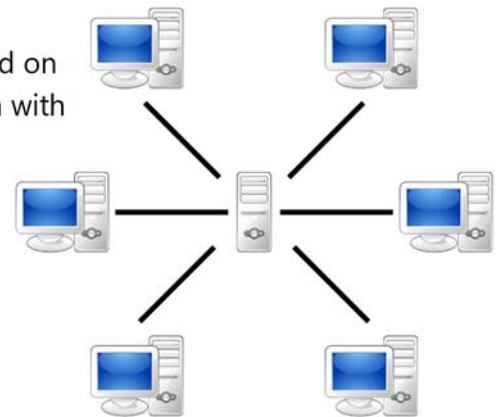
- Sage 100 bundles; Financial and Distribution
- Sage 100c bundles; Essentials, Advanced and Complete

Pricing:

- Traditional perpetual license purchase and annual maintenance
- Subscription – pay monthly or annually for the use of the software

On-Premise, Hosting and Cloud

Sage 100cloud is installed on your network server or can be installed on a hosted server. Sage 100cloud does have an on-line/SaaS solution with limited functionality.



Implementation/Training/Support

Chortek will work with you regarding:

- Installation
- Data conversion
- Configuration/Setup/Change Management
- Training/Forms and Reports
- Go live and on-going support (including product updates and upgrades)

Maintenance and Support

Sage 100cloud users subscribe annually to a Business Care plan that provides:

- Product Updates and Critical fixes
- New Version Releases– install, data migration and training quoted
- Access to Sage support (5 cases or unlimited options available)
- 24/7 access to the online support knowledgebase
- Silver, Gold and Platinum plans available

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THE CHORTEK ADVANTAGE

Your Chortek consulting team:



STEVE KRUEGER, Principal



DEBRA SCHEIDER, Administrator



SUE WOLF, Sr. Consultant



GAIL WARREN, Sr. Consultant



MARK BOOTH, Sr. Consultant



DEBBY HANSON, Sr. Consultant

Your Chortek consulting team will provide:

- Bi-Monthly Newsletter
- Client alert emails as needed
- Chortek User Group Meeting (December)
- Sage Summit updates (July)
- Annual Reviews of your Sage 100 System
- Dedicated Help Desk phone number, email and staff
- Upgrade and product update consulting

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KEY SAGE 100cloud FEATURE HIGHLIGHTS

FINANCIAL MODULES

General Ledger
Multi-company
Multi-department
32 character – 10 segment account number
Sage Intelligence for Excel Based Financial Report

Accounts Payable
ACH capability
Divisions
Trial Balance and Aging Reports

Accounts Receivable
Email Statements
Posting by Division
Trial Balance and Aging Reports

Bank Reconciliation
Positive pay capability



DISTRIBUTION MODULES

Sales Order Processing/Credit Card Processing
Order Entry, Shipping Data Entry and Invoice Data Entry functionality
Integrated Credit Card authorization and processing
Electronic delivery of order acknowledgements and invoices
Customer purchase history during order entry

Purchase Order Processing
Purchase order generated from sales orders or reorder points
Two step receipt of goods and receipt of invoice capability
Email vendor purchase orders
Multiple vendor's per item, vendor part numbers and vendor specific pricing

Inventory Management
Serialized, Lot, Standard, Average, LIFO and FIFO valuation methods
Price levels and customer specific pricing
Kits

RMA – Return Materials Authorization
Process the return, customer credit or cross ship and vendor credit or replacement
Allows repair, return or scrap options

Bill of Materials
Multi-level BOM



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Sage CRM – Customer Relationship Management

Sage CRM Server and one named user included in every purchase

Integration with Sage 100cloud and Outlook

Automation for your sales and customer service teams:

- Manage Prospects and Opportunities
- Manage Campaigns and Email (via Mail Chimp)
- Manage Customer Service calls

Other Functionality Included

Business Insights (Explorer, Reporter, Dashboard)

Executive level dashboard with graphics of key metrics

Wizard driven report writing tool

Powerful Explorer module –visual versus reports

Crystal Reports

Used for customizing all forms and reports

Sage Intelligence (Report Manager)

Excel based reporting from various modules

Designer included in Gold Business Care plan

Custom Office

Add user defined fields for screens and reports

Modify screens for users or groups of users

Enhance security access/view of screen data

Paperless Office

Journals and registers are PDF'd with viewer

Period end reports are PDF'd with viewer

Electronic forms delivery for invoices, purchase orders, statements, etc.

Integrations

Avalara for sales tax calculations, exemption certificate management, sales tax report filing

AP Automation

CIMCloud/Websitepipeline

Credit Card Processing – APS/Paya

DocLink by Altec

EDI – Direct Integrations with Sage 100 with your trading partner(s)

EDI Advantage from **Kissinger**

HighJump/TrueCommerce EDI Solutions

SPS Commerce EDI System Integrations

eRequester

JoScan – for electronic capture of labor, material and job status

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Sage Alerts & Workflow

Sage Budgeting & Planning

Sage Intelligence

Sage Inventory Advisor

Scanco – Mobility and Warehouse Management and WO/JO Scan

ScanForce for Warehouse Automation and hand held bar code solutions

Automate receiving, picking and physical count with bar codes and hand held units

Starship from V-Technologies for Shipping

Integrations with UPS, FedEx, USPS and many common carriers

Direct link from Sage 100 Shipping Data Entry – no duplicate entry

Shipping labels and Bill of Lading

Summit Hosting

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