

Business Advisory for Medical Device Manufacturers



The experienced team of tax, accounting, technology consultants and forensic accounting professionals at Chortek LLP has a wealth of knowledge to meet the needs of companies that manufacture medical devices. We serve clients in numerous capacities including tax planning and compliance, financial statement attestation, software implementations and managed network services. We are experienced, knowledgeable and ready to meet your accounting and technology needs.

Tax Planning and Reporting

We understand the complexities of complying with Federal, State, and local tax requirements and make every effort possible to prepare a complete and supportable income tax return that takes advantage of all appropriate tax deductions, resulting in the lowest allowable income tax liability.

Sales Tax Exemption

The manufacturing and selling of medical devices can be taxable or nontaxable, depending on the function of the device, the permanence of the device, who prescribed the device, where it is implanted, etc. If your business sells medical devices to hospitals that operate as non-profit entities, you may escape sales tax. It is prudent to obtain exemption certificates from hospitals that fall into this category. We can help you uncover exemption opportunities.

Federal Excise Tax

On January 1, 2013, a new medical device excise tax took effect that impacts manufacturers of medical devices. This new tax was included in the Affordable Care Act signed into law in 2010. The 2.3 percent tax applies to sales of devices such as replacement hips, implantable defibrillators and other FDA-approved equipment. Our team of experts can analyze your organization and present ways to minimize the burden of this excess tax on your operations.

Chortek is a leading professional services firm with deep industry expertise delivering accounting, auditing and tax compliance services coupled with value-driven technology solutions, and tailored M&A offerings.

Chortek advises business leaders, governmental agencies and individuals on innovative ways to protect assets and enhance efficiencies through a consistent, client-centric experience.

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Research & Development (R&D) Tax Credits

The Research & Development Tax Credit can provide an immediate source of cash for your business, including a significant reduction to current and future year's Federal and State tax liabilities. If your business has invested time, money, and resources towards the advancement and improvement of its products or processes, then you may qualify for the R&D tax credit. We can help determine your eligibility for R&D tax credits and guide you through the process of applying to the State and Federal government.

Financial Statement Attestations

We use the attestation of your organization's financial statements as an opportunity to analyze the performance of your business, uncover potential for risk, evaluate new ways of saving you money and offer advice for improving your operations and profitability.

Employee Benefit Plan Reviews

Employee benefit plans are subject to heavy regulatory burdens that can result in penalties and fines if not adhered to correctly. The Employee Benefit Plan Review team at ChorTek stays abreast of regulatory requirements from the DOL and ERISA, which allows us to provide a review that is complete and appropriate for your organization.

Internal Control Reviews

We will evaluate your current risk management processes and determine the steps needed to instill a structured process that mitigates the potential for future risk.

IT Consulting and Implementation

Your company will benefit from our technology consulting services as we actively manage your company's technology infrastructure through our best-in-class remote monitoring tools, certified network engineers and support center services. Our business software team will listen to your needs, offer recommendations, install, implement, and support business software solutions that help you run your business.

Value Added Service Offerings

Captive Insurance Companies

We can serve as your guide in starting a captive insurance company that underwrites your insurance needs to retain the profit that would have been made by an outside third-party insurance company and provide coverage when similar coverage would not be available.

Merger and Acquisition

Our group of dedicated merger & acquisition professionals specialize in both selling and arranging private equity recapitalizations for established businesses. We also provide clients with acquisition search, formal business valuations and strategic planning services.